

Telephone +880 (2) 988 6450-2
Telefax +880 (2) 988 6449
E-mail rm@ctechco.net
Internet www.rahman-rahman-hug.com

Marico Bangladesh Limited

Audit report and financial statements (including consolidated financial statements) for the year ended 30 September 2005



Auditors' Report to the Shareholders of Marico Bangladesh Limited

We have audited the accompanying balance sheet of Marico Bangladesh Limited for the year ended 30 September 2005 and the related profit and loss account, statement of changes in shareholders' equity and cash flow statement for the year then ended. The preparation of these financial statements is the responsibility of the company's management. Our responsibility is to express an independent opinion on these financial statements based on our audit.

We conducted our audit in accordance with Bangladesh Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements, prepared in accordance with Bangladesh Accounting Standards, give a true and fair view of the state of the affairs of the company and its subsidiary ("the group") for the year ended 30 September 2005 and of the results of its operations and cash flow for the year then ended and comply with the Companies Act 1994 and other applicable laws and regulations.

We also report that:

- a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and made due verification thereof;
- in our opinion, proper books of account as required by law have been kept by the company so far as it appeared from our examination of those books; and
- the company's as well as the group's balance sheet and profit and loss account dealt with by the report are in agreement with the books of account.

Le son

Balance sheet as at 30 September 2005

| Source of funds | Notes | 2005 Taka | 2004 Taka |
|---|-------|--------------|--------------|
| Shareholders equity: | | | |
| Share capital | 4 | 10,000,000 | 10,000,000 |
| Tax holiday reserve | | 138,136,457 | 75,956,809 |
| Accumulated profit | | 170,049,420 | 116,992,722 |
| Total | | 318,185,877 | 202,949,531 |
| Application of funds | | | |
| Property, plant and equipment | 5 | | |
| Cost | | 37,420,978 | 28,534,285 |
| Less: Accumulated depreciation | | 14,595,557 | 9,774,290 |
| | | 22,825,421 | 18,759,995 |
| Intangible assets | 6 | 7,019,911 | |
| Other assets | 7 | 62,291,667 | |
| Investments | | 1,000,000 | 1,000,000 |
| Current assets: | | | |
| Inventories | 8 | 7,077,177 | 8,460,739 |
| Goods in transit | | 23,212,619 | 10,501,725 |
| Accrued interest | 9 | 2,756,698 | 2,243,994 |
| Trade debtors | 10 | 34,081,678 | 24,805,562 |
| Advances and deposits | 11 | 121,984,811 | 98,209,948 |
| Advance income tax | 14 | 893,446 | |
| Cash and bank balances | 12 | 154,383,741 | 136,138,160 |
| Total current assets | | 344,390,170 | 280,360,128 |
| Less: Current liabilities and provisions: | | | |
| Liability for expenses | 13 | 41,616,376 | 79,445,736 |
| Liability for goods | | 48,594,012 | 3,698,931 |
| Provision for income tax | 14 | | 2,233,662 |
| Payable to holding company | | 23,212,619 | 10,501,725 |
| Other liabilities | 15 | 5,918,285 | 1,290,538 |
| Total current liabilities | | 119,341,292 | 97,170,592 |
| Net current assets | | 225,048,878 | 183,189,536 |
| Total | | 318,185,877 | 202,949,531 |
| | | | |

The accompanying notes 1 to 23 form an integral part of these financial statements.

Director

Director

As per our separate report of even date.

Non S T

Auditors

Profit and loss account for the year ended 30 September 2005

| | <u>Notes</u> | 2005 Toka | 2004 |
|--|--------------|---------------|---------------|
| | | Taka | Taka |
| Turnover | | 678,365,293 | 501,181,457 |
| Cost of sales | 16 | (429,616,169) | (279,860,146) |
| Gross profit | | 248,749,129 | 221,321,311 |
| General and administration expenses | 17 | (43,608,432) | (35,479,862) |
| Selling and distribution expenses | 18 | (51,500,433) | (44,362,850) |
| Net profit for the year | | 148,640,264 | 141,478,599 |
| Other income | | 8,220,869 | 6,983,729 |
| Net profit before taxation | | 156,861,133 | 148,461,928 |
| Provision for taxation | | (374,787) | (1,555,455) |
| Net profit after taxation | | 156,486,346 | 146,906,473 |
| Tax holiday reserve | | (62,179,648) | (58,456,809) |
| Dividend including dividend distribution tax | | (41,250,000) | (44,000,000) |
| Profit brought forward | | 116,992,722 | 72,543,058 |
| Profit carried forward to the balance sheet | | 170,049,420 | 116,992,722 |
| | | | |

The accompanying notes 1 to 23 form an integral part of these financial statements.

Director

As per our separate report of even date.

Auditors



Cash flow statement for the year ended 30 September 2005

| | | 2005 Taka | 2004 Taka |
|----|---|--------------|--------------|
| A) | Cash flows from operating activities | | |
| | Net profit/(loss) after tax | 156,486,346 | 146,906,473 |
| | Add: Depreciation and amortisation | 8,683,342 | 3,906,037 |
| | | 165,169,688 | 150,812,510 |
| | Changes in working capital: | | |
| | Current liabilities increased/(decreased) | 22,170,700 | 18,807,309 |
| | Current assets (increased)/decreased | (45,784,461) | (47,501,494) |
| | Cash generated from operation | 141,555,927 | 122,118,325 |
| | Net cash generated from operating activities | 141,555,927 | 122,118,325 |
| B) | Cash flows from investing activities | | |
| | Acquisition of fixed assets | (9,735,221) | (4,368,188) |
| | Acquisition of Brand Rights | (72,325,125) | |
| | Net cash generated from investing activities | (82,060,346) | (4,368,188) |
| C) | Cash flows from financing activities | | |
| | Dividend paid including dividend distribution tax | (41,250,000) | (44,000,000) |
| D) | Net increase in cash and cash equivalents (A+B+C) | 18,245,581 | 73,750,137 |
| E) | Opening cash and cash equivalents | 136,138,160 | 62,388,023 |
| F) | Closing cash and cash equivalent (D+E) | 154,383,741 | 136,138,160 |

Statement of changes in shareholders' equity for the year ended 30 September 2005

| | Share capital Taka | Tax boliday Taka | Proposed dividend Taka | Unappropriated profit Taka | Total Taka |
|--|--------------------------|---------------------|------------------------------|----------------------------------|---------------|
| Balance at 1 October 2002 | 10,000,000 | | | 16,773,434 | 26,773,434 |
| Net profit after tax for the year 2003 Transferred to tax holiday reserve | | | | 73,269,624 | 73,269,624 |
| Balance at 30 September 2003 | 10 000 000 | 17,500,000 | | (17,500,000) | |
| Net profit after tax for the year 2004 | 10,000,000 | 17,500,000 | | 72,543,058 | 100,043,058 |
| Transferred to tax holiday reserve | | en see see | | 146,906,473 | 146,906,473 |
| Proposed dividend including | | 58,456,809 | | (58,456,809) | |
| dividend distribution tax Dividend paid | | | 44,000,000 | (44,000,000) | |
| Balance at 30 September 2004 | 10,000,000 | 75,956,809 | (44,000,000) | 110,000,000 | (44,000,000) |
| | | 13,350,403 | | 116,992,722 | 202,949,531 |
| Net profit after tax for the year 2005 Transferred to general reserve | | | | 156,486,345 | 156,486,345 |
| Proposed dividend including | | 62,179,648 | | (62,179,648) | |
| dividend distribution tax Dividend paid | | | 41,250,000 | (41,250,000) | |
| Balance at 30 September 2005 | 10,000,000 | 138,136,457 | (41,250,000) | | (41,250,000) |
| | | 100,100,407 | | 170,049,419 | 318,185,876 |

Consolidated Balance Sheet as at 30 September 2005

| Source of funds | Notes | 2005 Taka | <u>2004</u> <u>Taka</u> |
|---|------------------------------|---|--|
| Shareholders equity: Share capital Tax holiday reserve Accumulated profit Total | 4 | 10,000,000 138,136,457 189,531,614 337,668,071 | 10,000,000 75,956,809 130,345,357 216,302,166 |
| Application of funds | | | |
| Property, plant and equipment Cost Less: Accumulated depreciation | 5a | 37,776,378 14,664,478 23,111,900 | 28,652,285 9,777,568 18,874,717 |
| Brand rights | 6 | 7,019,911 | |
| Other assets | 7 | 62,291,667 | |
| Current assets: Inventories Goods in transit Accrued interest Trade debtors Advances and deposits Cash and bank balances Total current assets | 8 9a 10a 11a 12a | 7,077,177 23,212,619 3,605,925 49,991,905 121,984,811 197,156,008 403,028,445 | 8,460,739 10,501,725 2,914,973 42,093,625 98,440,043 163,127,193 325,538,298 |
| Less: Current liabilities and provisions: Liability for expenses Liability for goods Provision for income tax Trade creditors Payable to holding company Other liabilities Total current liabilities | 13a 14a 15a | 65,054,592 48,594,012 268,932 14,399,294 23,212,619 6,254,403 157,783,852 | 89,766,942 3,698,931 361,546 22,477,602 10,501,725 1,304,103 128,110,849 |
| Net current assets Total | | 245,244,593 337,668,071 | 197,427,449 216,302,166 |

The accompanying notes 1 to 23 form an integral part of these financial systements.

Difector

Director

As per our separate report of even date.

Auditors



Rahman Rahman Huq Chartered Accountants

Marico Bangladesh Limited

Consolidated profit and loss account for the year ended 30 September 2005

| | Notes | 2005 | 2004 |
|--|-------|---------------|---------------|
| | | Taka | Taka |
| Turnover | | 828,297,984 | 650,296,821 |
| Cost of sales | 16a | (550,487,448) | (390,487,483) |
| Gross profit | | 277,810,536 | 259,809,338 |
| General and administration expenses | 17a | (51,480,283) | (38,141,859) |
| Selling and distribution expenses | 18a | (68,965,035) | (61,747,010) |
| Net profit for the year | | 157,365,218 | 159,920,469 |
| Other income | | 9,710,704 | 8,021,948 |
| Net profit before taxation | | 167,075,922 | 167,942,417 |
| Provision for taxation | | (4,460,017) | (9,133,357) |
| Net profit after taxation | | 162,615,905 | 158,809,060 |
| Tax holiday reserve | | (62,179,648) | (58,456,809) |
| Dividend including dividend distribution tax | | (41,250,000) | (44,000,000) |
| Profit brought forward | | 130,345,357 | 73,993,106 |
| Profit carried forward to the balance sheet | | 189,531,614 | 130,345,357 |

The accompanying notes 1 to 23 form an integral part of these financial statements.

Director

As per our separate report of even date.

Director

Auditors



Consolidated cash flow statement for the year ended 30 September 2005

| | | 2005 <u>Taka</u> | 2004 Taka |
|----|---|---------------------|--------------|
| 1) | Cash flows from operating activities | | |
| | Net profit/(loss) after tax | 162,615,905 | 158,809,060 |
| | Add: Depreciation and amortisation | 8,748,985 | 3,909,314 |
| | | 171,364,890 | 162,718,374 |
| | Changes in working capital: | | |
| | Current liabilities increased/(decreased) | 29,673,003 | 32,330,595 |
| | Current assets (increased)/decreased | (43,461,332) | (61,038,224) |
| | Cash generated from operation | 157,576,561 | 134,010,745 |
| | Net cash generated from operating activities | _157,576,561 | 134,010,745 |
| 3) | Cash flows from investing activities | | |
| | Acquisition of fixed assets | (9,972,621) | (4,486,188) |
| | Acquisition of Brand Rights | (72,325,125) | |
| | Net cash generated from investing activities | (82,297,746)_ | (4,486,188) |
| C) | Cash flows from financing activities | | |
| | Dividend paid including dividend distribution tax | (41,250,000) | (44,000,000) |
| D) | Net increase in cash and cash equivalents (A+B+C) | 34,028,815 | 85,524,557 |
| E) | Opening cash and cash equivalents | 163,127,193 | 77,602,636 |
| Ð | Closing cash and cash equivalent (D+E) | 197,156,008 | 163,127,193 |



Consolidated statement of changes in shareholders' equity for the year ended 30 September 2005

| | | | Group | equities | | |
|--|--------------------------|--------------------------------|----------------------------|------------------------------|----------------------------------|-----------------------------|
| | Share capital Taka | Tax holiday reserve Taka | Capital reserve Taka | Proposed dividend Taka | Unappropriated profit Taka | <u>Total</u> <u>Taka</u> |
| lance at 1 October 2002 | 10,000,000 | | | | 16,773,434 | 26,773,434 |
| ire capital of subsidiary company | | | 1,000,000 | | | 1,000,000 |
| profit for the year 2003 | | | | | 74,719,672 | 74,719,672 |
| st of investment | | | (1,000,000) | | | (1,000,000) |
| t holiday reserve | | 17,500,000 | | | (17,500,000) | |
| lance at 30 September 2003 | 000,000,01 | 17,500,000 | | | 73,993,106 | 101,493,106 |
| | | | | | 158,809,060 | 158,809,060 |
| t profit for the year 2004 unsferred to tax holiday reserve | | 58,456,809 | | | (58,456,809) | |
| vidend including dividend | | | | | | |
| tribution tax | | | | 44,000,000 | (44,000,000) | |
| vidend paid | | | | (44,000,000) | | (44,000,000 |
| dance at 30 September 2004 | 10,000,000 | 75,956,809 | | | 130,345,357 | 216,302,166 |
| t profit for the year 2005 | | | | | 162,615,905 | 162,615,905 |
| ansferred to tax holiday reserve | | 62,179,648 | | | (62,179,648) | |
| vidend including dividend | | | | | | |
| stribution tax | | | | 41,250,000 | (41,250,000) | |
| ividend paid | | | | (41,250,000) |) - | (41,250,000 |
| alance at 30 September 2005 | 10,000,000 | 138,136,457 | | | 189,531,614 | 337,668,071 |



Notes to the financial statements for the year ended 30 September 2005

1. Company profile

Marico Bangladesh Limited(MBL) is a private limited company incorporated on 6 September 1999 in Bangladesh under the Companies Act 1994. The present authorised and paid up capital is Tk 10,000,000 divided into 1,000,000 ordinary shares of Tk 10 each. The company is a wholly owned subsidiary of Marico Limited (formerly Marico Industries Ltd.), India.

The company started commercial operation from 30 January 2000.

1.1 Description of subsidiary MBL Industries Limited:

MBL Industries Limited is a private limited company registered under the Companies Act 1994 with an authorised capital of Tk 1,000,000 divided into 100,000 ordinary shares of Tk 10 each. Marico Bangladesh Limited acquired 99,996 ordinary shares of MBL Industries Limited on 4 August 2003.

2. Nature of business

The principal activities of the company are to manufacture, market and sell coconut oils, hair oils, beauty soap and other consumer products.

MBL has set up a manufacturing unit at Gazipur and went into commercial production from 27 October 2002 and from 17 April 2003 MBL discontinued its trading business. The land and factory building has been taken on lease and for this the company entered into a lease agreement on 30 May 2002 for a period of 5 years which is covered by tripartite agreement amongst Quality Chemical Industries Ltd., Marico Bangladesh Limited and Bangladesh Shilpa Bank.

Marico Bangladesh Ltd has acquired beauty soap brand "Camelia" and "Magnolia" from Marks & Allys Ltd. on 25 April 2005 to signal its entry into the toilet soaps market in Bangladesh.

3. Principal accounting policies

3.1 Basis of accounting

These accounts have been prepared in accordance with Bangladesh Accounting Standards (BAS).



3.2 Property, plant and equipment and depreciation

Property, plant and equipment are stated at cost less accumulated depreciation. Depreciation has been charged on straight line method. Considering the estimated useful lives of the assets the following rates have been applied:

| Airconditioner, refrigerator | 15-20% |
|------------------------------|----------|
| Vehicles | 20% |
| Computer | 15-33% |
| Factory building | 15-20% |
| Factory equipment | 15-20% |
| Furniture | 15%-33% |
| Laboratory equipment | 15-33% |
| Moulds | 15-20% |
| Office equipment | 15%-100% |
| Plant and machinery | 15-20% |
| Fixtures | 20% |

3.3 Intangible assets

Intangible assets are stated at cost less accumulated amortization using straight line method. Intangible assets are recognised in accordance with BAS-38. Intangible assets include cost of acquisition of the intellectual property, copy right and incidental to capital expenditure.

Assets are amortized over a period of ten years commencing from 1 May 2005.

3.4 Basis of consolidation

These consolidated financial statements have been prepared in accordance with BAS no. 27. In respect of the subsidiary undertaking, audited financial statements for the year ended 30 September 2005 have been used to draw up these financial statements.

3.5 Revenue recognition

Sales are recognized at the time of delivery of goods to the distributor and are exclusive of VAT.

3.6 Taxation

Provision for income tax is made on the basis of company's computation of fiscal profit until the assessment is finalised by tax authorities. Adjustment, if any, arising out of assessment would be made in the year the assessment is completed.

3.7 Reporting currency and level of precision

The figures in the financial statements are denominated in Bangladesh taka, which have been rounded off to the nearest integer.



Rahman Rahman Huq Chartered Accountants

3.8 Stock and stores

These are valued at lower of average cost of material and net realizable value.

3.9 Reporting period

Financial statements of the company cover the period from 1 October 2004 to 30 September 2005.

4. Share capital

2005 Taka 2004 Taka

Authorised:

1,000,000 Ordinary shares of Tk 10 each

10,000,000

10,000,000

Paid up:

1,000,000 Ordinary shares of Tk 10 each fully paid up in cash

10,000,000

10,000,000

The shares are held by Marico Limited (formerly Marico Industries Ltd), India and its nominees.



Rahman Rahman Huq Chartered Accountants

Property, plant and equipment

| | | Co | 61 | | | Depreci | ation | | Net box | k value |
|-----------------------------|----------------------------|--------------------|--------------------|-----------------------|----------------------------|----------------|----------------------|-----------------------|-------------------------------|-----------------------|
| | As at 1 October 2004 | Addition during | Disposal during | As at 30 September | As at 1 October 2004 | Charged for | Adjustment during | As at 30 September | As at 30 September 2005 | An at 30 September |
| futionars | Toka | Taka | the year | Z005 Taka | Toka | Taka | Taka | Z005 Take | Teka | 7004 Taka |
| Refrigerator, water coolers | 472,950 | | | 472,950 | 152,974 | 72,243 | | 225,217 | 247,733 | 319,976 |
| Cars & jeeps | 4,451,807 | 1,470,200 | | 5,922,007 | 1,759,287 | 1,061,884 | | 2,821,171 | 3,100,836 | 2,692,520 |
| Computers | 1,362,118 | 437,761 | | 1,799,879 | 720,018 | 376,129 | | 1,096,147 | 703,732 | 642,100 |
| Factory building | 103,458 | 1,729,582 | | 1,833,040 | 9,673 | 137,791 | | 147,464 | 1,685,576 | 93,785 |
| Factory expripment | 4,863,144 | 1000 | | 4,863,144 | 2,181,516 | 566,862 | | 2,748,378 | 2,114,766 | 2,681,628 |
| Furniture | 2,463,120 | 360,809 | | 2,823,929 | 896,868 | 360,565 | | 1,257,433 | 1,566,496 | 1,566,252 |
| Laboratory equipment | 817,600 | | | 817,600 | 152,509 | 238,290 | | 390,799 | 425,801 | 665,091 |
| Moulds | 2,788,053 | 2,051,023 | 848,528 | 3,990,548 | 1,187,882 | 746,548 | 848,528 | 1,085,902 | 2,904,646 | 1,600,171 |
| Office equipments | 1,702,150 | 107,462 | | 1,809,612 | 568,383 | 250,968 | | 819,351 | 990,261 | 1,133,767 |
| Plant and machinery | 9,459,316 | 3,531,782 | | 12,991,098 | 2,141,810 | 1,844,621 | | 3,986,431 | 9,004,667 | 7,317,506 |
| Fixtures | 50,569 | 46,602 | | 97,171 | 3,370 | 13,894 | | 17,264 | 79,907 | 47,199 |
| Total | 28,534,285 | 9.735,221 | 848,528 | 37,420,978 | 9,774,290 | 5,669,795 | 848,528 | 14,595,557 | 22,825,421 | 18,759,995 |

Depreciation allocated to:

| Taka | | 3,534,114 | | Administrating | 2,135,681 | | 5,660,795 |



5a. Property, plant and equipment

| | | 2005 | |
|--|------------|--|------------|
| | MBL | MBL Ind. Ltd. | Total |
| | Taka | Taka | Taka |
| Cost | 28,534,285 | 118,000 | 28,652,285 |
| Add: Addition during the year | 9,735,221 | 237,400 | 9,972,621 |
| | 38,269,506 | 355,400 | 38,624,906 |
| Less: Disposal | 848,528 | | 848,528 |
| SECONDATION OF THE PROPERTY OF | 37,420,978 | 355,400 | 37,776,378 |
| Less: Accumulated depreciation | 14,595,557 | 68,921 | 14,664,478 |
| Written down value as on 30.09.05 | 22,825,421 | 286,479 | 23,111,900 |
| | | Harrison Control of the Control of t | |

6. Intangible assets

MBL through an agreement dated 25 April 2005 with Marks & Allys Limited acquired the intellectual property right and copyright of "Camelia" and "Magnolia" brand beauty soap, the cost of which is as follows. The total cost will be amortized over a period of ten years.

| | 2005 |
|--|-------------|
| | <u>Taka</u> |
| Cost of acquisition for intellectual property right | 2,500,000 |
| Cost of copyright | 2,500,000 |
| Incidental to capital expenditure | 2,325,125 |
| Total cost of acquisition | 7,325,125 |
| Less: Amortization (1 May 2005 to 30 September 2005) | 305,214 |
| | 7,019,911 |

7. Other assets

This represents total payment made to Marks & Allys covering the period of 10 years with respect to business and commercial support contract executed on 25 April 2005.

| | Deferred revenue expenditure: | | |
|----|--|------------|-----------|
| | Marks & Allys support contract | 65,000,000 | |
| | Less: Written off during the year | 2,708,333 | |
| | | 62,291,667 | |
| 8. | Inventories | 2005 | 2004 |
| | | Taka | Taka |
| | Raw materials | 1,155,926 | 4,667,769 |
| | Packing materials (bottles) | 1,253,974 | 3,275,392 |
| | Packing materials (cartons) | 2,972,637 | |
| | Packing materials (caps) | 1,694,640 | |
| | Semi finished goods | | 517,578 |
| | The second secon | 7,077,177 | 8,460,739 |
| | | - | |

Chartered Accountants



| 9. | Accrued interest | | | |
|------|-------------------------------------|--------------------------|--------------------------|-----------------------------|
| | | | 2005 Taka | <u>2004</u> <u>Taka</u> |
| | Accrued interest | | 2,756,698 | 2,243,994 |
| 9a. | Consolidated accrued interest | | | |
| | | | 2005 | |
| | | MBL Taka | MBL Ind. Ltd. Taka | Total Taka |
| | Accrued interest | 2,756,698 | 849,227 | 3,605,925 |
| 10. | Trade debtors | | | |
| | | | 2005 <u>Taka</u> | 2004 Taka |
| | Receivable from Kallol Ltd. (KL) | | 34,081,678 | 24,805,562 |
| 10a. | Consolidated trade debtors | | | |
| | | - MOI | 2005 | |
| | | MBL Taka | MBL Ind. Ltd. Taka | <u>Total</u> <u>Taka</u> |
| | Receivable from Kallol Ltd. (KL) | 34,081,678 | 15,910,227 | 49,991,905 |
| 11. | Advances and deposits | | | |
| | | | 2005 | 2004 |
| | 1. | | Taka | Taka |
| | Advances: To EDL | | 24 720 604 | 14 190 404] |
| | For goods | | 34,730,694 22,754,991 | 44,180,694 35,665,160 |
| | Loan to M&A | | 20,000,000 | 33,003,100 |
| | For services | | 34,826,768 | 11,117,126 |
| | | | 112,312,453 | 90,962,980 |
| | Deposits: | | | |
| | VAT current account | | 5,522,066 | 3,096,676 |
| | Supplementary duty Security deposit | | 306,185 | 306,185 |
| | beedity deposit | | 9,672,358 | 7,246,968 |
| | | | 121,984,811 | 98,209,948 |
| 11a. | Consolidated advances and deposits | | | |
| | | Mor | 2005 | |
| | | MBL Taka | MBL Ind. Ltd. Taka | <u>Total</u> <u>Taka</u> |
| | Advances: | 4 153344 ministration | 4.000 | Laka |
| | To EDL | 34,730,694 | - | 34,730,694 |
| | For goods | 22,754,991 | | 22,754,991 |
| | Loan to M&A For services | 20,000,000 34,826,768 | | 20,000,000 |
| | 1.01 set vices | 112,312,453 | | 34,826,768 112,312,453 |
| | Deposits: | | | 112,512,155 |
| | VAT current account | 5,522,066 | | 5,522,066 |
| | Supplementary duty | 306,185 | - | 306,185 |
| | Security deposit | 3,844,107 9,672,358 | | 3,844,107 9,672,358 |
| | | 121,984,811 | | 121,984,811 |
| | | | | 1,000 |



| 12. | Cash and bank balances | | | |
|------|-------------------------------------|-------------------------|----------------------|--------------------------|
| | Cush and yaunt standers | | 2005 | <u>2004</u> |
| | | | Taka | Taka |
| | Cash on hand | | 753,766 | 216,304 |
| | Fixed deposit with: | | | |
| | Citibank N.A. | | | 52,500,000 |
| | State Bank of India | | 64,912,599 | |
| | Standard Chartered Bank | | 39,000,000 | 53,411,266 |
| | Cash at banks: | | 103,912,599 | 105,911,266 |
| | Citibank N.A. | | 7,593,165 | 2,369,244 |
| | Standard Chartered Bank | | 42,124,211 | 27,641,346 |
| | | | 49,717,376 | 30,010,590 |
| | | | 154,383,741 | 136,138,160 |
| 120 | Consolidated cash and bank balances | | | |
| 144. | Consolidated Cash and bank balances | | 2005 | |
| | | MBL | MBL Ind. Ltd. | Total |
| | | Taka | Taka | Taka |
| | La company | *** | | |
| | Cash on hand | 753,766 | 46,654 | 800,420 |
| | Fixed deposit with: | | | |
| | State Bank of India | 64,912,599 | 26,100,000 | 91,012,599 |
| | Standard Chartered Bank | 39,000,000 | 7,964,484 | 46,964,484 |
| | | 103,912,599 | 34,064,484 | 137,977,083 |
| | Cash at banks: Citibank N.A. | 7.502.165 | | 2 502 155 |
| | Standard Chartered Bank | 7,593,165 42,124,211 | 8,661,129 | 7,593,165 |
| | Standard Chartered Bank | 49,717,376 | 8,661,129 | 50,785,340 58,378,505 |
| | | 154,383,741 | 42,772.267 | 197,156,008 |
| | | | | |
| 13. | Liability for expenses | | | |
| | | | 2005 | 2004 |
| | | | Taka | Taka |
| | Business promotion expenses | | 15,623,662 | 33,177,541 |
| | Advertisement expenses | | 10,397,000 | 6,000,000 |
| | Leakage and damage | | 4,458,732 | 2,604,033 |
| | Audit fees | | 285,000 | 282,925 |
| | Leave Encashment Royalty | | 350,000 6,968,115 | 3,572,260 |
| | Creditors for supplies | | 629,297 | 29,266,105 |
| | Other expenses | | 2,904,570 | 4,542,872 |

41,616,376

79,445,736



3a. Consolidated liability for expenses

| | | | 2005 | |
|------|---|------------|---------------|-------------|
| | | MBL | MBL Ind. Ltd. | Total |
| | | Taka | Taka | <u>Taka</u> |
| | Business promotion expenses | 15,623,662 | 6,134,417 | 21,758,079 |
| | Advertisement expenses | 10,397,000 | 3,917,000 | 14,314,000 |
| | Leakage and damages | 4,458,732 | 4,916,836 | 9,375,568 |
| | Royalty | 6,968,115 | | 6,968,115 |
| | Audit fees | 285,000 | 165,000 | 450,000 |
| | Leave Encashment | 350,000 | | 350,000 |
| | Fravel payment | | 26,912 | 26,912 |
| | Creditors for services | | 7,797,624 | 7,797,624 |
| | Capital purchase | | 500 | |
| | Salary payable | | | 500 |
| | Price Difference | | 6,750 | 6,750 |
| | | 600,000 | 473,177 | 473,177 |
| | Creditors for supplies | 629,297 | | 629,297 |
| 1 | Other expenses | 2,904,570 | | 2,904,570 |
| | | 41,616,376 | 23,438,216 | 65,054,592 |
| | | | | |
| . 1 | Provision for income tax | | | |
| | | | 2005 | 2004 |
| | | | Taka | Taka |
| | | | | |
| | Opening balance | | 2,233,662 | 14,408,408 |
| 1 | Add: Provision for current taxation | | 2,222,000 | 1,555,455 |
| | | | 4,455,662 | 15,963,863 |
| 1 | Less: Provision adjusted | | 1,847,213 | |
| | | | 2,608,449 | 15,963,863 |
| 1 | Less: Tax paid u/s 74 | | 386,449 | 13,207,017 |
| | Tax deducted at source | | 3,115,446 | 523,184 |
| | | | 3,501,895 | 13,730,201 |
| | | | (893,446) | 2,233,662 |
| - 1 | Consolidated provision for income tax | | | |
| a. (| consolidated provision for income tax | | 2005 | |
| | | MBL | MBL Ind. Ltd. | Total |
| | | Taka | Taka | Taka |
| - | Opening balance | 2,233,662 | (1,872,116) | 261.546 |
| | Add: Provision for current taxation | 2,222,000 | 4,085,230 | 361,546 |
| | To ribion for current to auton | 4,455,662 | 2,213,114 | 6,307,230 |
| T | ess: Provision adjusted | 1,847,213 | 4,213,114 | 6,668,776 |
| 1 | Assa, 110 flaton augustea | | 2.212.114 | 1,847,213 |
| | and They speid ude TA | 2,608,449 | 2,213,114 | 4,821,563 |
| L | ess: Tax paid u/s 74 Tax deducted at source | 386,449 | 1000 | 386,449 |
| | 1 ax deducted at source | 3,115,446 | 1,050,736 | 4,166,182 |
| | | 3,501,895 | 1,050,736 | 4,552,631 |
| | | (893,446) | 1,162,378 | 268,932 |



15. Other liabilities

| | <u>Taka</u> |
|------------------------------------|-------------|
| VAT deducted at source | 100,125 |
| Tax deducted from suppliers' bills | 5,818,160 |
| | 5,918,285 |

15a. Consolidated other liabilities

| Vat deducted at source | |
|--------------------------------|------|
| VAT payable | |
| Tax deducted from suppliers' l | ills |

16. Cost of sales

| Purchase | |
|-------------|---------------|
| Less: Price | difference |
| Clos | ing inventory |
| | |

Add: Factory overhead Exchange loss Carriage inward

16a. Consolidated cost of sales

| Add: Factory overhead |
|-----------------------|
| Exchange loss |
| Carriage inward |

Purchase

| MBL | MBL Ind, Ltd. | Total |
|-----------|---------------|-------------|
| Taka | Taka | Taka |
| 100,125 | | 100,125 |
| | 295,977 | 295,977 |
| 5,818,160 | 40,141 | 5,858,301 |
| 5,918,285 | 336,118 | 6,254,403 |
| | 2005 | 2004 |
| | Taka | |
| | Idad | Taka |
| | 415,298,434 | 274,034,324 |
| | | |
| | | |
| | - | |
| | 415,298,434 | 274,034,324 |
| | 8,643,531 | 5,726,757 |
| | 5,456,447 | |
| | 217,757 | 99,065 |
| | 14,317,735 | 5,825,822 |
| | 429,616,169 | 279,860,146 |
| | | |

2005

2005

2004 Taka

1,290,538 1,290,538

| | 2005 | |
|-------------|---------------|-------------|
| MBL | MBL Ind, Ltd. | Total |
| Taka | Taka | Taka |
| 415,298,434 | 120,871,279 | 536,169,713 |
| 8,643,531 | - | 8,643,531 |
| 5,456,447 | | 5,456,447 |
| 217,757 | | 217,757 |
| 14,317,735 | | 14,317,735 |
| 429,616,169 | 120,871,279 | 550,487,448 |



17. General and administration expenses

| | 2005 | 2004 |
|-------------------------------------|-------------|------------|
| | <u>Taka</u> | Taka |
| Salaries and allowances (Note 17.1) | 19,611,948 | 12,924,711 |
| Rent | 836,750 | 746,509 |
| Professional charges | 3,076,638 | 695,661 |
| Security charges | 687,878 | 320,942 |
| Legal charges | 1,950,405 | 198,415 |
| Director's Remuneration | 320,004 | 190,419 |
| Repair and maintenance | 1,095,556 | 886,148 |
| Communication expenses | 2,038,572 | 1,878,474 |
| Entertainment | 267,486 | 337,728 |
| Printing and stationery | 473,411 | 446,099 |
| Vehicle running expenses | 2,750,815 | 2,448,751 |
| Travelling and conveyance | 2,582,572 | 2,657,050 |
| Audit fees (Note 17.2) | 117,800 | 350,600 |
| Recruitment expenses | 73,800 | 400 |
| Subscription and donation | 70,000 | 400 |
| Insurance premium | 257,882 | 1,207,025 |
| Books and periodicals | 40,741 | 38,351 |
| Deferred expenses written off | 2,708,333 | 30,551 |
| Bank interest and charges | 119,952 | 1,214,224 |
| Medical expenses | | 1,038,497 |
| Carriage outward | 1,157,000 | 1,157,335 |
| Fooding and lodging | 521,305 | 780,487 |
| Staff welfare expenses | 1,358,511 | 952,595 |
| Conference and training exp. | 461,174 | 566,857 |
| LC expenses | | 30,155 |
| Electricity and gas charges | 263,149 | 270,982 |
| Amortisation of brand rights | 305,214 | |
| Royalty | 3,395,855 | 2,505,908 |
| Depreciation * | 2,135,681 | 1,825,558 |
| | 48,608,432 | 35,479,862 |
| | | |

17.1 Salaries and allowances:

These include remuneration of Tk 3,965,660 to executive director for salaries and benefits.

17.2 Auditor's remuneration:

| Statutory audit fee | 120,000 | 78.375 |
|--|---------|--------------------------|
| Tax Audit fee | 90,000 | 97,050 |
| Special Audit Fee | 75,000 | 175,175 |
| | 285,000 | 350,600 |
| Less: Excess provision for 2004 written back | 167,200 | |
| | 117,800 | 350,600 |
| | | The second second second |



17a. Consolidated general and administration expenses

| Salaries and allowances (Note 17.1) Rent Professional charges | MBL Taka 19,611,948 | MBL Ind, Ltd, <u>Taka</u> | Total Taka |
|---|---------------------------|------------------------------|---------------|
| Rent | | | Taka |
| Rent | 19,611,948 | | |
| | | 1,467,969 | 21,079,917 |
| Professional charges | 836,750 | | 836,750 |
| | 3,076,638 | | 3,076,638 |
| Security charges | 687,878 | | 687,878 |
| Legal charges | 1,950,405 | 8,254 | 1,958,659 |
| Director's Remuneration | 320,004 | | 320,004 |
| Repair and maintenance | 1,095,556 | 146,173 | 1,241,729 |
| Communication expenses | 2,038,572 | 13,571 | 2,052,143 |
| Entertainment | 267,486 | 11,090 | 278,576 |
| Printing and stationery | 473,411 | 52,547 | 525,958 |
| Vehicle running expenses | 2,750,815 | | 2,750,815 |
| Travelling and conveyance | 2,582,572 | 220,277 | 2,802,849 |
| Audit fees (Note 17.2) | 117,800 | 115,250 | 233,050 |
| Recruitment expenses | 73,800 | | 73,800 |
| Insurance premium | 257,882 | 19,992 | 277,874 |
| Books and periodicals | 40,741 | 2,699 | 43,440 |
| Deferred expenses written off | 2,708,333 | | 2,708,333 |
| Bank interest and charges | 119,952 | 11,359 | 131,311 |
| Carriage outward | 1,157,000 | 409,600 | 1,566,600 |
| Fooding and lodging | 521,305 | | 521,305 |
| Staff welfare expenses | 1,358,511 | 44,759 | 1,403,270 |
| Conference and training exp. | 461,174 | 281,908 | 743,082 |
| Electricity and gas charges | 263,149 | | 263,149 |
| Amortisation of brand rights | 305,214 | | 305,214 |
| Royalty | 3,395,855 | | 3,395,855 |
| Depreciation | 2,135,681 | 65,643 | 2,201,324 |
| Donation | | 760 | 760 |
| | 48,608,432 | 2,871,851 | 51,480,283 |

18. Selling and distribution expenses

| | 2005 | 2004 |
|-----------------------------|------------|--|
| | Taka | Taka |
| Business promotion expenses | 21,468,406 | 21,036,830 |
| Advertisement | 25,404,266 | 17,284,111 |
| Market research expenses | 2,773,062 | 2,034,163 |
| Leakage and damages | 1,854,699 | 4,007,746 |
| | 51,500,433 | 44,362,850 |
| | | the same of the sa |

18a. Consolidated selling and distribution expenses

| | | 2005 | | |
|-----------------------------|-------------|---------------|--------------|--|
| (,) | MBL | MBL Ind, Ltd, | <u>Total</u> | |
| | <u>Taka</u> | Taka | <u>Taka</u> | |
| Business promotion expenses | 21,468,406 | 10,567,029 | 32,035,435 | |
| Advertisement | 25,404,266 | 4,069,151 | 29,473,417 | |
| Market research expenses | 2,773,062 | 363,968 | 3,137,030 | |
| Leakage and damages | 1,854,699 | 2,464,454 | 4,319,153 | |
| | 51,500,433 | 17,464,602 | 68,965,035 | |
| | | | | |

19. Related party transactions

| Name of the related party | Nature of transactions | <u>Equivalent</u> <u>Taka</u> |
|------------------------------|-------------------------|----------------------------------|
| Marico Industries Ltd, India | Purchase of coconut oil | 151,562,223 |
| | | 151,562,223 |

20. Number of employees

The number of employees engaged for the whole period or part thereof who received a total salary of Tk 36,000 and above was 24.

21. Tax holiday reserve

This reserve has been made as per section 46A (c) of Income Tax Ordinance 1984.

22. Import of capital machinery and raw materials

During the year import of raw material was worth US\$ 3,116,917and capital machinery US\$ 37,956.

23. General

Previous year's figures have been rearranged wherever considered necessary.