Auditors' report and financial statements (including consolidated financial statements) for the year ended 30 September 2007



Rahman Rahman Hug

Chartered Accountants 9 Mohakhali C/A (11th & 12th Floors) Dhaka 1212 Bangladesh

Auditors' Report to the Shareholders of

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Marico Bangladesh Limited

We have audited the accompanying consolidated balance sheet of Marico Bangladesh Limited and its subsidiary ("the group") for the year ended 30 September 2007 and the related profit and loss account, cash flow statement and statement of changes in shareholders' equity for the year then ended. The preparation of these financial statements is the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Bangladesh Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements, prepared in accordance with Bangladesh Accounting Standards, give a true and fair view of the state of the affairs of the company and its subsidiary ("the group") for the year ended 30 September 2007 and of the results of its operations and cash flow for the year then ended and comply with the Companies Act 1994 and other applicable laws and regulations.

We also report that:

- we have obtained all the information and explanations which to the best of our a) knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- b) in our opinion, proper books of account as required by law have been kept by the group so far as it appeared from our examination of those books; and
- the company's as well as the group's balance sheet and profit and loss account dealt c) with by the report are in agreement with the respective books of account.

Dhaka, 29 October 2007

Consolidated balance sheet as at 30 September 2007

	Notes	2007	2006
Sources of fund		Taka	Taka
Shareholders equity			
Share capital		10,000,000	10,000,000
Proposed dividend		26,000,000	11,100,000
Tax holiday reserve		305,545,269	182,480,710
Accumulated profit		315,562,244	248,696,791
		657,107,513	452,277,501
Deferred tax liability		6,253,535	
Total		663,361,048	452,277,501
Applications of fund			
Property, plant and equipment			
Cost	2	160,970,006	123,841,534
Less: Accumulated depreciation		42,248,241	25,104,576
		118,721,765	98,736,958
Asset under construction	3	130,000,000	130,000,000
Intangible assets	4	17,986,685	19,787,155
Other assets	5	89,291,653	100,791,661
Current assets			
Inventories	6	46,135,557	58,714,046
Goods in transit		59,658,790	26,105,830
Accrued interest		9,069,555	4,833,257
Trade debtors	7	123,685,753	146,466,708
Advances and deposits	8	173,660,138	96,811,300
Cash and cash equivalents	9	456,615,524	216,435,171
Total current assets		868,825,317	549,366,312
Current liabilities and provisions			
Short term finance	10	265,745,302	240,777,949
Liability for expenses	11	99,154,680	104,223,378
Interest payable		2,590,972	6,957,639
Trade creditors		142,415,807	78,876,379
Income tax payable	12	3,971,855	931,283
Payable to holding company		28,671,028	11,409,535
Other liabilities	13	18,914,728	3,228,422
Total current liabilities		561,464,372	446,404,585
Net current assets		307,360,945	102,961,727
Total		663,361,048	452,277,501
The accompanying notes 1 to 15 form an integ	ral part of these finan	cial statements.	ya.
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As per our annexed report of same date.

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Dhaka, 29 October 2007

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Consolidated profit and loss account for the year ended 30 September 2007

		2007	2006
	Notes	Taka	Taka
Turnover		1,690,974,911	1,225,150,825
Cost of sales		(1,125,942,628)	(839,770,395)
Gross profit		565,032,283	385,380,430
General and administration expenses	14	(134,594,197)	(90,897,783)
Selling and distribution expenses	15	(195,353,302)	(154,464,736)
Net profit before interest expense		235,084,784	140,017,911
Interest expense		(20,263,281)	(27,063,956)
Net profit after interest expense		214,821,503	112,953,955
Other income		22,519,017	18,294,544
Net profit before taxation		237,340,520	131,248,499
Tax expenses:			
Current tax		(15,256,973)	(16,639,070)
Deferred tax		(6,253,535)	
Net profit after taxation		215,830,012	114,609,429
Tax holiday reserve		(123,064,559)	(44,344,253)
Dividend reverse/(proposed)		(25,900,000)	(11,100,000)
Profit brought forward		248,696,791	189,531,615
Accumulated profit carried forward to the bala	ince sheet	315,562,244	248,696,791

The accompanying notes 1 to 15 form an integral part of these financial statements.

Director

As per our annexed report of same date.

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Dhaka, 29 October 2007



Consolidated cash flow statement for the year ended 30 September 2007

		2007	2006
		Taka	Taka
A)	Cash flows from operating activities		
	Net profit before tax	237,340,520	131,248,499
	Add: Depreciation	20,723,709	10,440,098
	Deferred expenses write off	11,500,008	11,500,006
	Amortisation of brand rights	2,550,470	2,232,757
	Loss on sale of fixed asset	7,318	
	Gain on sale of fixed asset	(40,002)	
		34,741,503	24,172,861
	Changes in working capital:		
	Current liabilities increase/(decrease)		
	Short term finance	24,967,353	240,777,949
	Liability for expenses	(5,068,698)	39,168,785
	Interest payable	(4,366,667)	6,957,639
	Trade creditors	63,539,428	15,883,073
	Payable to holding company	17,261,493	(11,803,084)
	Other Liabilities	15,686,306	(3,025,981)
		112,019,215	287,958,381
	Current assets (increase)/decrease		
	Inventories	12,578,489	(51,636,869)
	Goods in transit	(33,552,959)	(2,893,211)
	Accrued Interest	(4,236,298)	(1,227,332)
	Trade debtors	22,780,955	(96,474,803)
	Advances and deposits	(76,848,838)	25,173,511
		(79,278,651)	(127,058,704)
	Income tax paid	(12,216,402)	(15,976,718)
	Net cash generated from operating activities	292,606,185	300,344,319
B)	Cash flows from investing activities		
	Acquisition of fixed assets	(41,151,076)	(86,065,156)
	Sale proceed from sale of fixed asset	475,244	
	Assets under construction		(130,000,000)
	Acquisition of intangible assets	(750,000)	(15,000,000)
	Investment in business support contract		(50,000,000)
	Net cash generated/(used) from investing activities	(41,425,832)	(281,065,156)
C)	Cash flows from financing activities		
	Dividend paid	(11,000,000)	
	Net cash generated/(used) from financing activities	(11,000,000)	
D)	Net increase in cash and cash equivalent (A+B+C)	240,180,353	19,279,163
- AV	Opening cash and cash equivalents	216,435,171	197,156,008
	Closing cash and cash equivalent	456,615,524	216,435,171



Consolidated statement of changes in shareholders' equity for the year ended 30 September 2007

	Share capital Taka	Tax holiday reserve Taka	Proposed dividend Taka	Accumulated profit Taka	Total Taka
Balance at 30 September 2005	10,000,000	138,136,457		189,531,614	337,668,071
Net profit after tax for the year 2006				114,609,430	114,609,430
Transferred to tax holiday reserve		44,344,253		(44,344,253)	
Proposed dividend			11,100,000	(11,100,000)	
Balance at 30 September 2006	10,000,000	182,480,710	11,100,000	248,696,791	452,277,501
Net profit after tax for the year 2007				215,830,012	215,830,012
Transferred to tax holiday reserve		123,064,559		(123,064,559)	
Dividend paid			(11,000,000)		(11,000,000)
Proposed dividend			25,900,000	(25,900,000)	
Balance at 30 September 2007	10,000,000	305,545,269	26,000,000	315,562,244	657,107,513



Notes to the consolidated financial statements for the year ended 30 September 2007

1.1 Basis of consolidation

These consolidated financial statements have been prepared in accordance with BAS 27-Consolidated Financial Statements and Accounting for Investments in Subsidiaries. In respect of the subsidiary undertaking, audited financial statements for the year ended 30 September 2007 have been used to draw up these financial statements.

1.2 Subsidiary

Subsidiary is an entity controlled by the parent company. Control exists when the parent company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

1.3 Transactions eliminated on consolidation

Intra-group balances, and any unrealised income and expenses arising from intra-group transactions, have been eliminated while preparing the consolidated financial statements. Unrealised gains arising from transactions with equity accounted investees have been eliminated against the investment to the extent of the parent company's interest in the investee. Unrealised losses were eliminated in the same way as unrealised gains, but only to the extent that there was no evidence of impairment.



2. Property, plant and equipment (consolidated)

		Cor		T-ML -		Depres	darion		Net boo	value
notice to a	As at 1 Oct 2005	Addition during the year	Disposal during the year	At at 30 Sep. 2007	At at 1 Oct 2006	Charged for the year	Adjustment for the year	As at 30 Sep. 2007	As at 30 Sep. 2007	As as 30 Sep 2006
Particulary	Taka	Taka	Taka	Take	Taka	Taka	Taka	Taka	Taka	Taks
Plant and machinery	94,436,609	13,798,706	219,092	108,016,233	9,752,050	13,191,770	214,915	22,638,905	85,377,328	34,614,559
Prec hold fond		12,679,660		12,679,600					32,679,600	-
Vehicles	7,161,007	5,155,717	1,296,350	11,220,374	4,090,616	2,137,003	861,109	5,366,511	5,853,861	3,070,391
Factory equipment	4,978,193	101,351	1,087,445	3,992,599	3,333,956	610,539	1,087,445	2,856,150	1,136,449	1,645,137
Monids	4,719,248	2,082,960	and the same	6,782,268	1,899,672	1,505,282		3,404,954	3,327,254	2.819.571
Factory building	1,833,040	2,909,990		4,743,030	448,942	414,098		165,040	3,877,990	3,364,091
Laboratory equipment	817,600	10,500	98,000	736,100	629,069	155,266	90,000	694,353	45,745	188,517
Office equipments	2.149.930	1,221,660	236,069	3,135,525	1,354,474	662,583	236,069	1,490,988	1,534,537	995,456
Сенциятя	3,477,572	1,569,059	739,390	4,307,243	1,752,718	1,223,921	736,239	2,249,960	2,057,281	1,725,354
Ferniture & fintures	3,507,885	907,847	354,268	4,061,464	1,725,749	676,196	354,268	2,045,676	2,015,787	1,784,133
A/C, Refrigerator, water coolers	760,450	533,183	All Salarin	1,293,633	320,711	204,991		525,702	267,931	639,739
At 10 September 2007	123,841,534	41,151,076	4,022,604	180,970,006	25,104,576	29,723,709	3,530,044	42,245,241	118,721,765	98,736,958
At 10 September 2006	37,776,378	86,045,536		123,841,534	14,664,478	10,440,098		25,104,576	98,736,958	23,111,900

Depreciation has been affocated as follows:



3. Asset under construction

	2007 Taka	2006 Taka
Opening balance	130,000,000	
Add: Addition during the year	41,151,076	216,065,156
	171,151,076	216,065,156
Less: Transfer to property, plant & equipment	41,151,076	86,065,156
Closing balance	130,000,000	130,000,000

Above assets remain yet to be installed for commercial production as at balance sheet date.

4. Intangible assets

MBL through an agreement dated 25 April 2005 with Marks & Allys Limited, paid Taka 5,000,000 for acquiring the intellectual property right and copy right of "Camelia" and "Magnolia" soaps. Taka 15,000,000 had also been paid for acquiring the intellectual property right and copy right of "Aromatic" brand vide an agreement dated 7 October 2005 with Aromatic Cosmetic Limited.

Marks & Allys Limited

Intellectual property right	2,500,000	2,500,000
Copy right	2,500,000	2,500,000
	5,000,000	5,000,000
Aromatic Cosmetics Limited		
Intellectual property right	7,500,000	7,500,000
Copy right	7,500,000	7,500,000
	15,000,000	15,000,000
Incidental to capital expenditure	3,075,125	2,325,125
Total vost	23,075,125	22,325,125
Less: Amortised	5,088,440	2,537,970
Net value	17,986,685	19,787,155

5. Other assets

These represent a sum of Tk 65,000,000 paid to Marks & Allys Limited and Tk 50,000,000 paid to Aromatic Cosmetics Limited in respect of business and commercial support contract, covering the period of 10 years, executed on 25 April 2005 and 7 October 2005 respectively.

Deferred expenditure

Marks & Allys Limited	65,000,000	65,000,000
Aromatic Cosmetics Limited	50,000,000	50,000,000
Total deferred expenditure	115,000,000	115,000,000
Less: Amortised	25,708,347	14,208,339
	89,291,653	100,791,661



6. Inventories

4	Inventories		
		2007	2006
		Taka	Taka
	Raw materials	23,743,933	33,100,924
	Packing materials	8,878,911	21,220,157
	Finished goods	13,512,713	4,392,965
		46,135,557	58,714,046
7.	Trade debtors		
	Kallol Limited	115,211,767	144,515,493
	Others	8,473,986	1,951,215
		123,685,753	146,466,708
	All debtors in these balances are less than six months due.		
8.	Advances and deposits		
	Advances:		
	Ethical Drugs Limited	34,730,694	34,730,694
	For materials & goods	40,074,843	8,814,092
	Loan to Marks & Allys Limited	20,000,000	20,000,000
	For service	65,325,856	25,647,326
		160,131,393	89,192,112
	Deposits:		
	VAT current account	9,690,265	4,091,856
	Supplementary duty	306,185	306,185
	Security deposits	3,532,295	3,221,147
		13,528,745	7,619,188
		173,660,138	96,811,300
9.	Cash and bank balances		
	Cash on hand	295,107	153,115
	Fixed deposit with:		
	State Bank of India	334,000,000	166,100,000
	IDLC Finance Limited	100,000,000	-
		434,000,000	166,100,000
	Cash at banks:	[+ + + + + + + + + + + + + + + + + + +	F 10 200 200 1
	Citibank N.A.	16,880,000	48,693,628
	Standard Chartered Bank	5,403,487	1,488,428
	Commercial Bank of Ceylon	36,930	50 100 050
		22,320,417 456,615,524	50,182,056
		430,013,324	216,435,171



10. Short term finance

	2007 Taka	2006 Taka
Short term loan:		
Citibank N.A	150,000,000	200,000,000
Commercial Bank of Ceylon	100,000,000	
	250,000,000	200,000,000
Bank overdraft:		
Citibank N.A.	15,745,302	37,157,701
Standard Chartered Bank		3,620,248
	15,745,302	40,777,949
	265,745,302	240,777,949

Citibank N.A.

a) Limit

Total aggregate limit of short term loan and bank overdraft is Tk.338.6 million. The short term loans are repayable within 75 days. Short term loan is taken whenever required.

b) Nature of security (Short term loan and bank overdraft)

Demand promissory note and letter of continuity for Tk 338.6 million.

c) Rate of interest

Rate of interest has been varied from 10,25% to 11% depending on the money market and interrelationship.

Commercial Bank of Ceylon

a) Limit

Total aggregate limit of short term loan is Tk 100 million of which Tk 50 million each taken on 5 June 2007 and 3 July 2007 respectively. The loans are repayable within 120 days respectively. The short term loan taken on 5 June 2007 has been totally repaid subsequently.

b) Nature of security (Short term loan and bank overdraft)

Demand promissory note and letter of continuity for Tk 100 million.

c) Rate of interest

Rate of interest has been varied from 10.25% to 11% depending on the money market and interrelationship.



Standard Chartered Bank

a) Limit

Against a limit of Tk 200 million, the company is enjoying an overdraft facility a limit of Tk 50 million.

b) Nature of security

Demand promissory note and letter of continuity for Tk 215 million each.

c) Rate of interest

Rate of interest has been varied from 10.25% to 11% depending on the money market and interrelationship.

11. Liability for expenses

		2007	2006
		Taka	Taka
	Business promotion expenses	48,501,177	61,791,499
	Advertisement expenses	28,221,649	27,971,752
	For services	9,814,279	2,496,008
	Audit fees	400,000	430,000
	Leave encashment	350,000	350,000
	Capital goods		361,655
	Creditors for supplies	8,117,563	9,670,040
	Other expenses	3,750,013	1,152,424
		99,154,680	104,223,378
12.	Provision for income tax		
	Opening balance	931,283	268,932
	Add: Provision for current taxation	15,256,973	16,639,070
		16,188,256	16,908,002
	Less: Advance tax paid & deduction at source	12,216,401	15,976,719
		3,971,855	931,283
13.	Other liabilities		
	Advance from customers	17,741,703	
	Tax deducted from Vendors' bills	848,664	2,386,522
	VAT payable	324,361	841,900
		18,914,728	3,228,422



14. General and administration expenses

15.

	2007	2006
	Taka	Taka
	E0 077 077	77 051 101
Salaries and allowances	50,077,823	33,954,194
Rent	1,577,450	1,179,740
Professional charges	3,730,689	3,860,835
Security charges	771,387	906,499
Legal charges	1,402,642	1,782,239
Director's remuneration	373,338	293,337
Repair and maintenance	2,072,168	2,084,935
Communication expenses	4,551,191	2,842,569
Entertainment	135,156	51,443
Printing and stationery	930,334	732,165
Vehicle running expenses	6,054,291	4,408,102
Travelling and conveyance	10,041,385	8,749,556
Audit fees	580,000	450,000
Recruitment expenses	480,079	340,058
Insurance premium	2,015,961	1,648,085
Books and periodicals	66,333	43,482
Deferred expenses written off	11,500,008	11,500,006
Bank charges	949,625	298,331
Bank guarantee commission	8,262,527	
Miscellaneous write offs	4,105,283	
Exchange loss	369,500	2,900,232
Staff welfare expenses	1,704,597	2,123,934
Conference and training expenses	1,442,781	708,274
Electricity and gas charges	410,120	320,659
Amortization of brand rights	2,550,470	2,232,757
Royalty	12,570,989	4,441,420
Loss on sale of asset	7,318	
Depreciation	5,860,753	3,044,931
	134,594,197	90,897,783
Selling and distribution expenses		
Business promotion expenses	96,158,002	68,367,851
Advertisement	88,698,102	81,685,219
Market research expenses	6,958,060	2,802,245
Redistribution expenses	3,539,138	1,609,421
	195,353,302	154,464,736



Balance sheet as at 30 September 2007

Sources of fund	Notes	2007 Taka	2006 Taka
Shareholders equity:			
Share capital	4	10,000,000	10,000,000
Tax holiday reserve		305,545,269	182,480,710
Proposed dividend		26,000,000	11,100,000
Accumulated profit		265,007,823	216,981,876
		606,553,092	420,562,586
Deferred tax liability		6,177,803	
Total		612,730,895	420,562,586
Applications of fund			
Property, plant and equipments	5		
Cost		155,337,189	118,311,911
Less: Accumulated depreciation		40,368,692	24,523,585
		114,968,497	93,788,326
Asset under construction	6	130,000,000	130,000,000
Intangible assets	7	17,986,685	19,787,155
Other assets	8	89,291,653	100,791,661
Investment in subsidiary		1,000,000	1,000,000
Current assets:			
Inventories	9	41,595,775	57,727,047
Goods in transit		59,658,788	26,105,830
Accrued interest	10	639,521	5,045,253
Trade debtors	11	115,211,767	125,500,462
Advances and deposits	12	162,506,590	96,530,783
Advance income tax	13	3,276,376	(2,753,197)
Cash and cash equivalents	14	133,478,475	167,304,745
Total current assets		516,367,292	475,460,923
Less: Current liabilities and provisions:		-	
Short term finance	15	65,745,302	240,777,949
Liability for expenses	16	64,872,084	70,109,638
Interest payable		125,278	6,957,639
Trade creditors	17	90,478,115	48,707,037
Loan from subsidiary			20,000,000
Payable to holding company	18	27,141,252	11,409,535
Other liabilities	19	8,521,201	2,303,681
Total current liabilities		256,883,232	400,265,479
Net current assets		259,484,060	75,195,444
Total		612,730,895	420,562,586

The accompanying notes 1 to 33 form an integral part of these financial statements

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Director

As per our annexed report of same date.

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Dhaka, 29 October 2007



Profit and loss account for the year ended 30 September 2007

	Notes		2007		2006
		Tax holiday	Non-tax holiday	Total (Taka)	Taka
Turnover	20	1,263,987,974	187,901,834	1,451,889,808	888,284,048
Cost of sales	21	(774,300,391)	(160,003,450)	(934,303,842)	(573,124,065)
Gross profit		489,687,582	27,898,384	517,585,966	315,159,983
General and administration expenses	22	(85,994,545)	(26,222,026)	(112,216,571)	(81,397,527)
Selling and distribution expenses	23	(131,602,724)	(57,955,543)	(189,558,267)	(111,799,248)
Net profit before interest expense		272,090,313	(56,279,185)	215,811,128	121,963,208
Interest expense	24	(15,682,642)		(15,682,642)	(27,063,956)
Net profit after interest expense		256,407,672	(56,279,185)	200,128,486	94,899,252
Other income	25	5,671,188		5,671,188	15,961,380
Net profit before taxation		262,078,859	(56,279,185)	205,799,674	110,860,632
Tax expenses:					
Current tax		(2,631,366)		(2,631,366)	(8,483,923)
Deferred tax			(6,177,803)	(6,177,803)	
Net profit after taxation		259,447,494	(62,456,988)	196,990,505	102,376,709
Tax holiday reserve		(123,064,559)		(123,064,559)	(44,344,253)
Proposed dividend	26	(25,900,000)		(25,900,000)	(11,100,000)
Profit brought forward Accumulated profit carried		263,115,739	(46,133,862)	216,981,877	170,049,421
forward to the balance sheet		373,598,673	(108,590,850)	265,007,823	216,981,877

The accompanying notes 1 to 33 form an integral part of these financial statements.

Director 1

As per our annexed report of same date.

Lau Auditors

Dhaka, 29 October 2007



Cash flow statement for the year ended 30 September 2007

Net profit/(loss) before tax			2007	2006
Net profit/(loss) before tax			Taka	Taka
Deferred expenses write off	A)	Cash flows from operating activities		
Deferred expenses write off		Net profit/(loss) before tax	205,799,674	110,860,632
Amortisation of brand rights		Add: Depreciation	19,425,151	9,928,028
Loss on sale of fixed asset		Deferred expenses write off	11,500,008	11,500,006
Changes in working capital: Current liabilities increase/(decrease)- Short term finance		Amortisation of brand rights	2,550,470	2,232,757
Changes in working capital: Current liabilities increase/(decrease)-		Loss on sale of fixed asset	7,318	
Changes in working capital: Current liabilities increase/(decrease)- Short term finance		Gain on sale of fixed asset	(40,000)	
Current liabilities increase/decrease Short term finance			33,442,947	23,660,791
Short term finance		Changes in working capital:		
Liability for expenses (5,237,554) 28,493,261 Interest payable (6,832,361) 6,957,639 Trade creditors 41,771,078 113,025 Loan from subsidiary (20,000,000) 20,000,000 20,000,00		Current liabilities increase/(decrease)-		
Interest payable (6,832,361) 7		Short term finance		240,777,949
Trade creditors		Liability for expenses		28,493,261
Loan from subsidiary (20,000,000) 20,000,000 Payable to holding company 15,731,717 (11,803,084) (143,382,247) (3,614,604) (143,382,247) (3614,604) (143,382,247) (280,924,186 (143,382,247) (280,924,186 (143,382,247) (280,924,186 (143,382,247) (280,924,186 (143,382,247) (280,924,186 (143,472) (280,932,11)		Interest payable	(6,832,361)	6,957,639
Payable to holding company		Trade creditors	41,771,078	113,025
Other liabilities 6,217,520 (3,614,604) (143,382,247) 280,924,186 Current assets (increase)/decrease- Inventories 16,131,272 (50,649,870) Goods in transit (33,552,958) (2,893,211) Accrued interest 4,405,732 (2,288,555) Trade debtors 10,288,695 (91,418,784) Advances and deposits (65,975,807) 25,454,028 (68,703,066) (121,796,392) Income tax paid (8,660,939) (4,837,280) Net cash generated from operating activities 18,496,368 288,811,937 B) Cash flows from investing activities Acquisition of fixed assets (41,047,882) (80,890,933) Sale proceed from sale of fixed asset 475,243 48sets under construction (130,000,000) Acquisition of intangible assets (750,000) (15,000,000) Investment in business support contract (130,000,000) Net cash generated / (used) from investing activities (41,322,639) (275,890,933) C) Cash flows from financing activities Dividend paid (11,000,000) - Net cash generated / (used) from financing activities (11,000,000) Net cash generated / (used) from financing activities (11,000,000) Net cash generated / (used) from financing activities (11,000,000) Net increase in cash and cash equivalent (A+B+C) (33,826,270) 12,921,004 Opening cash and cash equivalents 167,304,745 154,383,741		Loan from subsidiary	(20,000,000)	20,000,000
Current assets (increase)/decrease- Inventories		Payable to holding company	15,731,717	(11,803,084)
Current assets (increase)/decrease- Inventories		Other liabilities	6,217,520	(3,614,604)
Inventories			(143,382,247)	280,924,186
Goods in transit		Current assets (increase)/decrease-		
Accrued interest 4,405,732 (2,288,555) Trade debtors 10,288,695 (91,418,784) Advances and deposits (65,975,807) 25,454,028 (68,703,066) (121,796,392) Income tax paid (8,660,939) (4,837,280) Net cash generated from operating activities 18,496,368 288,811,937 B) Cash flows from investing activities Acquisition of fixed assets (41,047,882) (80,890,933) Sale proceed from sale of fixed asset 475,243 Assets under construction (750,000) (15,000,000) Acquisition of intangible assets (750,000) (15,000,000) Investment in business support contract (50,000,000) Net cash generated / (used) from investing activities (41,322,639) (275,890,933) C) Cash flows from financing activities Dividend paid (11,000,000) Net cash generated / (used) from financing activities (11,000,000) Net cash generated / (used) from financing activities (11,000,000) Net cash generated / (used) from financing activities (11,000,000) Net cash generated / (used) from financing activities (11,000,000) Net increase in cash and cash equivalent (A+B+C) (33,826,270) 12,921,004 Opening cash and cash equivalents 167,304,745 154,383,741		Inventories	16,131,272	(50,649,870)
Trade debtors		Goods in transit	(33,552,958)	(2,893,211)
Advances and deposits (65,975,807) 25,454,028 (68,703,066) (121,796,392) Income tax paid (8,660,939) (4,837,280) Net cash generated from operating activities 18,496,368 288,811,937 B) Cash flows from investing activities Acquisition of fixed assets (41,047,882) (80,890,933) Sale proceed from sale of fixed asset 475,243 Assets under construction (130,000,000) Investment in business support contract (750,000) (15,000,000) Investment in business support contract (50,000,000) Net cash generated / (used) from investing activities (41,322,639) (275,890,933) C) Cash flows from financing activities (11,000,000) - Net cash generated / (used) from financing activities (11,000,000) - Net cash generated / (used) from financing activities (11,000,000) - Opening cash and cash equivalent (A+B+C) (33,826,270) 12,921,004 Opening cash and cash equivalents 167,304,745 154,383,741		Accrued interest	4,405,732	(2,288,555)
Income tax paid (8,703,066) (121,796,392) Income tax paid (8,660,939) (4,837,280) Net cash generated from operating activities 18,496,368 288,811,937 B) Cash flows from investing activities Acquisition of fixed assets (41,047,882) (80,890,933) Sale proceed from sale of fixed asset 475,243 - (130,000,000) Assets under construction - (130,000,000) Acquisition of intangible assets (750,000) (15,000,000) Investment in business support contract - (50,900,000) Net cash generated / (used) from investing activities (41,322,639) (275,890,933) C) Cash flows from financing activities (11,000,000) - (11,000,000) Net cash generated / (used) from financing activities (11,000,000) - (13,000,000) Net cash generated / (used) from financing activities (11,000,000) - (13,000,000) Net increase in cash and cash equivalent (A+B+C) (33,826,270) 12,921,004 Opening cash and cash equivalents 167,304,745 154,383,741		Trade debtors	10,288,695	(91,418,784)
Income tax paid (8,660,939) (4,837,280) Net cash generated from operating activities 18,496,368 288,811,937 B) Cash flows from investing activities Acquisition of fixed assets (41,047,882) (80,890,933) Sale proceed from sale of fixed asset 475,243 -		Advances and deposits	(65,975,807)	25,454,028
Net cash generated from operating activities 18,496,368 288,811,937			(68,703,066)	(121,796,392)
B) Cash flows from investing activities Acquisition of fixed assets Sale proceed from sale of fixed asset Assets under construction Acquisition of intangible assets Investment in business support contract Net cash generated / (used) from investing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid Net cash generated / (used) from financing activities 11,000,000) Net increase in cash and cash equivalent (A+B+C) Opening cash and cash equivalents		Income tax paid	(8,660,939)	(4,837,280)
Acquisition of fixed assets Sale proceed from sale of fixed asset Assets under construction Acquisition of intangible assets Investment in business support contract Net cash generated / (used) from investing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid 11,000,000) - D) Net increase in cash and cash equivalent (A+B+C) Opening cash and cash equivalents 167,304,745 154,383,741		Net cash generated from operating activities	18,496,368	288,811,937
Acquisition of fixed assets Sale proceed from sale of fixed asset Assets under construction Acquisition of intangible assets Investment in business support contract Net cash generated / (used) from investing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid Net cash generated / (used) from financing activities Dividend paid 11,000,000) - D) Net increase in cash and cash equivalent (A+B+C) Opening cash and cash equivalents 167,304,745 154,383,741	B)	Cash flows from investing activities		
Assets under construction - (130,000,000) Acquisition of intangible assets (750,000) (15,000,000) Investment in business support contract - (50,000,000) Net cash generated / (used) from investing activities (41,322,639) (275,890,933) C) Cash flows from financing activities Dividend paid (11,000,000) - Net cash generated / (used) from financing activities (11,000,000) Net cash generated / (used) from financing activities (11,000,000) Opening cash and cash equivalents (A+B+C) (33,826,270) 12,921,004 Opening cash and cash equivalents 167,304,745 154,383,741			(41,047,882)	(80,890,933)
Acquisition of intangible assets (750,000) (15,000,000) Investment in business support contract - (50,000,000) Net cash generated / (used) from investing activities (41,322,639) (275,890,933) C) Cash flows from financing activities Dividend paid (11,000,000) - Net cash generated / (used) from financing activities (11,000,000) D) Net increase in cash and cash equivalent (A+B+C) (33,826,270) 12,921,004 Opening cash and cash equivalents 167,304,745 154,383,741		Sale proceed from sale of fixed asset	475,243	
Investment in business support contract Net cash generated / (used) from investing activities Cash flows from financing activities Dividend paid Net cash generated / (used) from financing activities Net cash generated / (used) from financing activities (11,000,000) Net increase in cash and cash equivalent (A+B+C) Opening cash and cash equivalents 167,304,745 (50,000,000) (275,890,933) (11,000,000) (11,000,000) (12,921,004) (13,826,270) (12,921,004)		Assets under construction		(130,000,000)
Net cash generated / (used) from investing activities (41,322,639) (275,890,933) C) Cash flows from financing activities Dividend paid (11,000,000) - Net cash generated / (used) from financing activities (11,000,000) - D) Net increase in cash and cash equivalent (A+B+C) (33,826,270) 12,921,004 Opening cash and cash equivalents 167,304,745 154,383,741		Acquisition of intangible assets	(750,000)	(15,000,000)
C) Cash flows from financing activities Dividend paid (11,900,000) - Net cash generated / (used) from financing activities (11,000,000) - D) Net increase in cash and cash equivalent (A+B+C) (33,826,270) 12,921,004 Opening cash and cash equivalents 167,304,745 154,383,741		Investment in business support contract		(50,000,000)
Dividend paid (11,000,000) - Net cash generated / (used) from financing activities (11,000,000) - Dividend paid (11,000,000) - Divide		Net cash generated / (used) from investing activities	(41,322,639)	(275,890,933)
Dividend paid (11,000,000) - Net cash generated / (used) from financing activities (11,000,000) - Dividend paid (11,000,000) - Divide	C)	Cash flows from financing activities		
D) Net increase in cash and cash equivalent (A+B+C) (33,826,270) 12,921,004 Opening cash and cash equivalents 167,304,745 154,383,741	2		(11,000,000)	
D) Net increase in cash and cash equivalent (A+B+C) (33,826,270) 12,921,004 Opening cash and cash equivalents 167,304,745 154,383,741				
Opening cash and cash equivalents 167,304,745 154,383,741	D)			12,921,004
Closing cash and cash equivalent 133,478,475 167,304,745	100	Opening cash and cash equivalents	167,304,745	154,383,741
		Closing cash and cash equivalent	133,478,475	167,304,745



Statement of changes in shareholders' equity for the year ended 30 September 2007

	Share capital Taka	Tax holiday reserve Taka	Proposed dividend Taka	Undistributed profit Taka	Total Taka
Balance at 30 September 2005	10,000,000	138,136,457		170,049,421	318,185,878
Net profit after tax for the year 2006				102,376,709	102,376,709
Transferred to tax holiday reserve		44,344,253		(44,344,253)	
Proposed dividend			11,100,000	(11,100,000)	
Balance at 30 September 2006	10,000,000	182,480,710	11,100,000	216,981,877	420,562,587
Net profit after tax for the year 2007				196,990,505	196,990,505
Transferred to tax holiday reserve		123,064,559		(123,064,559)	
Dividend paid			(11,000,000)		(11,000,000)
Dividend reversed			(100,000)	100,000	
Proposed dividend			26,000,000	(26,000,000)	
Balance at 30 September 2007	10,000,000	305,545,269	26,000,000	265,007,823	606,553,092



Notes to the financial statements for the year ended 30 September 2007

1. Reporting entity

Marico Bangladesh Limited (MBL) is a private limited company incorporated on 6 September 1999 in Bangladesh under the Companies Act 1994. The address of the company's registered office is 272, Tejgaon Industrial Area, Dhaka-1208. The present authorised and paid up capital of the company is Tk 10,000,000 divided into 1,000,000 ordinary shares of Tk 10 each. The company is a wholly owned subsidiary of Marico Limited, India.

The company started commercial operations from 30 January 2000.

The principal activities of the company are to manufacture, market and sell pure coconut oil, hair oil and beauty soap.

MBL has set up a manufacturing unit at Gazipur and went into commercial production from 27 October 2002. The factory land and building had been acquired from Quality Chemical Industries Limited in 30 March 2007.

1.1 Description of subsidiary MBL Industries Limited:

MBL Industries Limited is a private limited company registered under the Companies Act 1994 with an authorised capital of Tk 10,000,000 divided into 1,000,000 ordinary shares of Tk 10 each and paid up capital of Tk 1,000,000 divided into 100,000 ordinary shares of Tk 10 each. Marico Bangladesh Limited owns 100% shares of MBL Industries Limited.

2. Basis of preparation

2.1 Statement of compliance

The financial statements have been prepared in accordance with Bangladesh Accounting Standards (BAS).

2.2 Basis of measurement

The financial statements have been prepared under the historical cost convention as modified to include revaluation of certain property, plant and equipment.



2.3 Functional and presentational currency

These financial statements are prepared in Bangladesh Taka, which is the company's functional currency All financial information presented in Taka has been rounded off to the nearest integer.

2.4 Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amount of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis.

2.5 Going concern

The company has adequate resources to continue in operation for foreseeable future. For this reason the directors continue to adopt going concern basis in preparing the accounts. The current credit facilities and resources of the company provide sufficient fund to meet the present requirements of its existing business and operations.

Significant accounting policies

The accounting policies set out below have been applied consistently (otherwise as stated) to all periods presented in these financial statements.

3.1 Foreign currency

Transactions in foreign currencies are translated to Bangladesh Taka at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities are reconverted at the rates prevailing at the balance sheet date. Non-monetary assets and liabilities are reported using the exchange rate at the date of transaction. Differences arising on conversion are charged or credited to the profit and loss accounts.

3.2 Financial instrument

Non-derivative financial instruments comprise accounts and other receivables, cash and cash equivalents, loans and borrowings. Other payables are shown at transaction cost.

3.3 Property, Plant and Equipment

i) Recognition and measurement

Property, Plant & Equipment are stated at cost less accumulated depreciation and impairment loss. Cost includes expenditure that are directly attributable to the acquisition of the assets. Components of property, plant and equipment having different useful lives, are accounted for as separate items.



ii) Subsequent cost:

The cost of a replacing component of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the component will flow to the company and its costs can be measured reliably. The costs of the day to day servicing of property, plant and equipment are recognised in the profit and loss account as incurred.

iii) Depreciation:

Depreciation is recognised in the profit and loss account on straight line method over the estimated useful lives of each component of an item of property, plant and equipment. Land is not depreciated. Considering the estimated useful lives of the assets the following rates have been applied:

Assets	Depreciation rate
Plant and machinery	10-33%
Factory equipment	10-33%
Moulds	20-50%
Factory building	10-20%
Laboratory equipment	20-33%
Office equipment	20-50%
Vehicles	20-33%
Computers	20-33%
Furniture	20-33%
Fixtures	20-33%
Air conditioner, refrigerator	20-33%

Depreciation is charged from the month of acquisition of property, plant and equipment but no depreciation is charged in the month of disposal.

3.4 Intangible assets:

Intangible assets have finite useful lives and are stated at cost less accumulated amortization using straight line method. Intangible assets are recognised in accordance with BAS-38. Intangible assets include cost of acquisition of the intellectual property, copy right and other costs incidental to such capital expenditure.

Amortization-

Amortization is recognized in the profit and loss account on straight line basis over the estimated useful lives of intangible assets from the date they are available for use. Assets are amortized over a period of severn years commencing from 1 May 2005 for 'Camelia' and ten years for 'Aromatic' commencing from 1 October 2005.



3.5 Impairment:

Carrying amount of the company's assets are reviewed at each balance sheet date or whenever there is an indication of impairment. If any such indication exist, the asset's recoverable amount is estimated. An impairment loss is recognized whenever the carrying amount of the asset or its cash generating unit exceeds its recoverable amount. Impairment loss, if any, is recognized in the profit and loss account.

3.6 Taxation

The company qualifies as a "Private Limited Company" and accordingly the rate of income tax applied for the year is 40%.

3.7 Tax holiday

The company has enjoyed tax holiday for its Parachute Coconut Oil unit. The tax holiday period expired on 30 Septemeber 2007.

3.8 Deferred tax

The company has adopted deferred tax accounting policy as per Bangladesh Accounting Standards. Accordingly deferred tax asset/liability is accounted for all the temporary timing differences arising between the tax base of the assets and liabilities and their carrying value for financial reporting purpose. No deferred tax has been provided for tax holiday unit as the unit is enjoying tax holiday u/s 46A of Income Tax Ordinance, 1984.

3.9 Provisions

Provisions are made where an obligation exists for future liability in respect of a past event and where the amount of the obligation can be reliably measured.

3.10 Revenue recognition:

Revenue from sale of goods is measured at fair value of the consideration received or receivable, net off return and allowance, trade discount, volume rebates exclusive of VAT. Revenue is recognized when the risk and reward of the ownership is transferred to the buyer, recovery of the consideration is probable, the associated cost and possible return of goods can be estimated reliably, and there is no continuing management involvement with the goods sold. Transfer of risk and rewards occurs for the sale of goods when the product is delivered along with dispatch documents and invoices to customers.



3.11 Inventories

Raw materials and packing materials are valued at lower of average cost of material or net realizable value. Finished goods are valued at cost or net realizable value whichever is lower.

3.12 General

The financial period of the company covers one year from 1 October to 30 September consistently.

3.13 Events after the balance sheet date

Events after balance sheet date that provide additional information about the company's positions at the balance sheet date are reflected in the financial statements. Events after the balance sheet date that are non-adjusting events are disclosed in the notes when material.

4. Share capital

	2007 Taka	<u>2006</u> Taka
Authorised:		
1,000,000 Ordinary shares of Tk 10 each	10,000,000	10,000,000
Paid up:		
1,000,000 Ordinary shares of Tk 10 each fully		
paid up in cash	10,000,000	10,000,000

The shares are held by Marico Limited.



5. Property, plant and equipment

	Conf			Depreciation				Written de	wo value	
Particulars	1 Get		Disposal during the year	during 30 Sep.	As at 1 Oct. 2006	for	Adjustment for the year	As at 30 Sep. 2007	As at 30 Sep. 2007	As at 30 Sept 2006
	faka	Taka	Taka	Taka	Taka	Taka	Taka	Taka	Taka	Taka
Plant and machinery	89,806,609	13,798,706	219,082	103,386,233	9,443,383	12,175,770	214,915	21,404,238	81,981,994	80,363,226
Free bold land		12,679,600		12,679,600					12,679,600	
Vehicles *	7,161,007	5,355,717	1,296,350	11,220,374	4,090,616	2,137,003	861,108	5,366,511	5,853,863	3,070,391
Factory equipment	4,978,193	101,851	1,087,445	3,992,599	3,333,056	610,539	1,087,445	2,856,150	1,136,449	1,645,137
Moulds	4,719,248	2,062,960		6,782,208	1,899,672	1,505,282		3,404,954	3,377,254	2,819,576
Factory building	1,833,040	2,909,990		4,743,030	448,942	416,098		865,040	3,877,990	1,384,098
Laboratory equipment	817,600	10,500	90,000	738,100	629,089	155,266	90,000	694,355	43,745	188,511
Office equipments	2,121,940	1,185,969	236,069	3,071,840	1,136,402	663,638	236,069	1,563,971	1,507,869	985,538
Computers	2,605,939	1,501,560	739,390	3,368,109	1,497,966	880,368	736,239	1,642,095	1,726,014	1,107,973
Famiture & fixtures **	3,507,885	907,847	354,268	4,061,464	1,723,748	676,196	354,268	2,045,676	2,015,787	1,784,137
A/C, Refrigerator, water cooler	760,450	533,183		1,293,633	320,711	204,991		525,702	767,931	439,739
At 30 September 2007	118,311,911	41,047,882	4,022,604	155,337,189	24,523,585	19,425,151	3,580,044	40,368,692	114,968,497	93,788,325
At 30 September 2006	37,420,978	80,890,933		118,311,911	14,595,557	9,928,028		24,523,585	93,788,326	22,825,421

Depreciation afforated to:

 Manufacturing
 Taka

 Administration
 4,442,195

 19,425,151
 19,425,151

^{***} Addition to property, plant and equipments during the year for non tax holiday unit are shown below:

Particulars	Amounts Tk.
Plant and machinery	2,870,157
Factory equipment	33,800
Moulds	655,775
Vehicles	827,537
	4,387,269



^{*}During the year vehicles shown comprise of cars and jeeps and vans, it was shown separately last year.

^{**}During the year furniture and fixtures shown comprise furniture and fixtures, it was shown separately last year.

6. Asset under construction

007 2006 aka <u>Tak</u> a
00,000 -
47,882 210,890,933
47,882 210,890,933
47,882 80,890,933
00,000 130,000,000
)

Above assets remain yet to be installed for commercial production as at the balance sheet date.

7. Intangible assets

MBL through an agreement dated 25 April 2005 with Marks & Allys Limited, paid Taka 5,000,000 for acquiring the intellectual property right and copy right of "Camelia" and "Magnolia" soaps. Taka 15,000,000 had also been paid for acquiring the intellectual property right and copy right of "Aromatic" brand vide an agreement dated 7 October 2005 with Aromatic Cosmetic Limited.

Marks & Allys Limited:

2,500,000	2,500,000
2,500,000	2,500,000
5,000,000	5,000,000
7,500,000	7,500,000
7,500,000	7,500,000
15,000,000	15,000,000
3,075,125	2,325,125
23,075,125	22,325,125
5,088,440	2,537,970
17,986,685	19,787,155
	2,500,000 5,000,000 7,500,000 15,000,000 3,075,125 23,075,125 5,088,440

8. Other assets

These represent a sum of Tk 65,000,000 paid to Marks & Allys Limited and Tk 50,000,000 paid to Aromatic Cosmetics Ltd. in respect of business and commercial support contract, covering a period of 10 years, executed on 25 April 2005 and 7 October 2005 respectively.

Deferred expenditure

AND ADDRESS OF THE PARTY OF THE		
Marks & Allys Limited	65,000,000	65,000,000
Aromatic Cosmetics Limited	50,000,000	50,000,000
Total deferred expenditure	115,000,000	115,000,000
Less: Amortized	25,708,347	14,208,339
	89,291,653	100,791,661



9.	Inventories		
		2007	2006
		Taka	Taka
	Raw materials	23,743,933	33,100,924
	Packing materials	8,878,911	21,220,157
	Finished goods	8,972,931	3,405,966
		41,595,775	57,727,047
10.	Accrued interest		
	Interest on FDR	544,521	4,279,315
	Interest on call deposit	95,000	
	Interest on loan to MBL Industries Limited		765,938
		639,521	5,045,253
11.	Trade debtors		
	Receivable from Kallol Traders Ltd.	115,211,767	123,549,247
	Receivable from others		1,951,215
		115,211,767	125,500,462
12.	Advances and deposits		
	Advances:		
	Ethical Drugs Limited	34,730,694	34,730,694
	Materials	30,642,975	8,814,092
	Loan to Marks & Allys Limited	20,000,000	20,000,000
	Advance for Services	63,604,176	25,366,809
		148,977,846	88,911,595
	Deposits:		
	VAT current account	9,690,265	4,091,856
	Supplementary duty	306,185	306,185
	Security deposits	3,532,295	3,221,147
		13,528,745	7,619,188
		162,506,590	96,530,783
13.	Advance income tax		
	Opening balance	(2,753,197)	893,446
	Add: Advance tax paid & deductions at source	8,660,939	4,837,280
		5,907,742	5,730,726
	Less: Provision for current taxation	2,631,366	8,483,923
	Closing balance	3,276,376	(2,753,197)



14. Cash and bank balances

	2007	2006
	Taka	Taka
Cash on hand	222,406	120,547
Fixed deposit with:		
State Bank of India	30,000,000	140,000,000
IDLC Finance Limited	100,000,000	
	130,000,000	140,000,000
Cash at banks:		
Citibank N.A.		27,184,198
Standard Charlered Bank	3,251,849	
Commercial Bank of Ceylon	4,220	
	3,256,069	27,184,198
	133,478,475	167,304,745
Short term finance		
Short term loan:		
Citibank N.A	50,000,000	200,000,000
Bank overdraft:		
Citibank N.A.	15,745,302	37,157,701
Standard Chartered Bank, Dhaka		3,620,248

Citibank N.A.

a) Limit

15.

Total aggregate limit of short term loan and bank overdraft is Tk.178.6 million repayable within 75 days. Short term loan is taken whenever required.

15,745,302

65,745,302

40,777,949

240,777,949

b) Nature of security (Short term loan and bank overdraft)

Demand promissory note and letter of continuity for Tk 178.6 million.

c) Rate of interest

Rate of interest has been varied from 10.25% to 11% depanding on the money market and inter relationship.



16.	Liability for expenses		
		2007	2006
		<u>Taka</u>	Taka
	Business promotion expenses	24,294,962	30,797,442
	Advertisement expenses	28,221,649	27,971,752
	Audit fees	200,000	215,000
	Leave encashment	350,000	350,000
	Creditors for supplies	8,117,563	9,670,040
	Other expenses	3,687,911	1,105,404
		64,872,084	70,109,638
17.	Trade creditors		
	Marico Limited, India	82,148,574	31,476,951
	Import duty and related charges	8,329,541	17,230,085
		90,478,115	48,707,037
18.	Payable to holding company		
	Royalty	20,408,616	11,409,535
	Bank guarantee commission	6,732,636	
		27,141,252	11,409,535
19.	Other liabilities		
	Advance from customers	7,693,606	
	Tax deducted from vendors' bills	827,594	2,303,681
		8,521,201	2,303,681



20. Turnover

		2007		2006	
		Tax holiday	Non-tax holiday	Total (Taka)	Taka
	Products				
	Parachute coconut oil	1,263,987,974		1,263,987,974	874,505,920
	Aromatic soap		187,901,834	187,901,834	13,778,128
		1,263,987,974	187,901,834	1,451,889,808	888,284,048
21.	Cost of sales				
	Raw and packing materials consumption	758,828,062	145,493,706	904,321,768	557,232,030
	Add: Factory overhead (note-21.1)	15,229,991	14,400,082	29,630,073	15,757,873
	Carriage in ward	241,500	110,500	352,000	134,162
		15,471,491	14,510,582	29,982,073	15,892,035
		774,299,553	160,004,289	934,303,842	573,124,065
21.1	Factory overhead				
	Salary and wages	4,135,928	1,127,227	5,263,155	3,011,241
	Power expenses	1,359,067	1,096,626	2,455,693	906,087
	Factory rent	453,459	289,050	742,509	1,229,364
	Hire charges on plant and machinery		2,500,000	2,500,000	365,000
	Loading charges	94,085	16,191	110,276	20,089
	Repairs & maintenance-plant and machineries	731,005	231,472	962,477	823,495
	Repairs and maintenance-Factory building	550,810		550,810	188,209
	Depreciation	6,110,327	8,872,629	14,982,956	7,395,168
	Other expenses	1,795,310	266,887	2,062,197	1,819,219
		15,229,991	14,400,082	29,630,073	15,757,873



22. General and administration expenses

	2007			2006	
	Tax holiday	Non-tax holiday	Total (Taka)	Taka	
Salaries and allowances (Note 22.1)	34,552,598	5,241,646	39,794,244	28,846,842	
Rent	1,373,298	204,152	1,577,450	1,179,740	
Professional charges	2,118,326	464,906	2,583,232	2,445,788	
Security charges	733,221	38,166	771,387	906,499	
Legal charges	1,294,127	106,758	1,400,885	1,680,799	
Director's remuneration	325,021	48,317	373,338	293,337	
Repair and maintenance	1,466,902	512,116	1,979,018	1,775,185	
Communication expenses	3,826,594	649,942	4,476,536	2,788,679	
Entertainment	111,496	16,575	128,071	31,779	
Printing and stationery	729,512	128,956	858,468	705,988	
Vehicle running expenses	4,748,122	1,134,306	5,882,429	4,298,638	
Travelling and conveyance	6,572,322	954,329	7,526,651	7,583,527	
Audit fees (Note 22.2)	317,762	47,238	365,000	225,000	
Recruitment expenses	417,948	62,131	480,079	226,843	
Insurance premium	1,231,897	392,108	1,624,005	1,400,256	
Books and periodicals	58,799	7,534	66,333	43,482	
Deferred expenses written off		11,500,008	11,500,008	11,500,006	
Bank charges	758,254	112,720	870,974	279,673	
Bank guarantee commission	5,861,406	871,345	6,732,751		
Exchange loss*	369,500		369,500	2,900,232	
Staff welfare expenses	1,364,039	326,840	1,690,879	2,121,057	
Conference and training expenses	1,030,979	153,263	1,184,242	636,480	
Electricity and gas charges	357,043	53,077	410,120	320,659	
Amortization of brand rights		2,550,470	2,550,470	2,232,757	
Royalty	12,570,989		12,570,989	4,441,420	
Loss on sale of asset	2,743	4,574	7,318	The Indian	
Depreciation	3,801,649	640,546	4,442,195	2,532,861	
	85,994,545	26,222,026	112,216,571	81,397,527	

^{*}In the year 2006 exchange loss was included with cost of goods sold, this year it has been shown separately.

22.1 Salaries and allowances

These include remuneration of Tk 8,348,861 to the executive director as salaries and benefits.

22.2 Audit fees

Statutory audit	200,000	125,000
Special audit	150,000	100,000
Out of pocket expenses	15,000	
	365,000	225,000



23. Selling and distribution expenses

		2007		2006	
		Tax holiday	Non-tax holiday	Total (Taka)	Taka
	Business promotion expenses	90,251,630.13	2,237,735	92,489,365	36,381,557
	Advertisement	34,854,200.07	52,699,204	87,553,404	72,701,904
	Market research expenses	3,417,278.97	2,939,216	6,356,495	1,636,321
	Redistribution expenses	3,079,614.50	79,388	3,159,002	1,079,466
		131,602,724	57,955,543	189,558,267	111,799,248
24.	Interest expense				
	Interest on term loan	10,909,722		10,909,722	24,937,150
	Interest on overdraft	3,115,725		3,115,725	2,126,806
	Interest on loan from MBL Industries Ltd.	1,657,195		1,657,195	
		15,682,642		15,682,642	27,063,956
25.	Other income				
	Interest on fixed deposit	5,203,540		5,203,540	14,877,410
	Interest on call deposit	348,210		348,210	307,497
	Interest on loan to MBL Industries Ltd.				765,938
	Profit on sale of asset	40,000		40,000	
	Interest on staff loan	79,439		79,439	10,535
		5,671,188		5,671,188	15,961,380

26. Proposed dividend

Dividend for the year is proposed at Tk 26,000,000. During the year 2006 proposed dividend was Tk 11,100,000 but in the AGM final dividend for an amount of Tk 11,000,000 was declared and approved. The excess proposed dividend of Tk 100,000 has been adjusted during this year.

27. Related party transactions

Name of the related party	Nature of transactions	Equivalent	Equivalent
		Taka	Taka
Marico Limited, India	Purchase of coconut oil	397,269,280	289,651,234



28. Contingent liabilities

There are L/C commitments for Tk 54.68 million and Tk 115.72 million with Standard Chartered Bank and Citibank, N.A respectively. The are also commitments for Tk.4.04 million on account of shipping guarantee issued by Standard Chartered Bank in favour of the company.

29. Number of employees

The number of employees engaged for the whole period or part thereof who received a total salary of Tk 36,000 p.a. and above was 31.

30. Import of capital machinery and raw materials

During the year import of capital machinery US\$ 149,293 and raw material was worth US\$ 7,054,514.

31. Subsequent position

There was no subsequent event, to report after the balance sheet date, which had an influence on the financial statements for the year ended 30 September 2007.

32. Tax holiday reserve

The company has enjoyed tax holiday for parachute manufacturing unit till 30 September 2007 and tax holiday reserve amounting Tk 305,562,244 has been utilised as per section 46/A(2)(c) of Income Tax Ordinance 1984.

33. General

Previous year's figures have been rearranged wherever considered necessary.

