

MARICO CONSOLIDATED

CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2007

Year ended March 31, 2007	Particulars	(Rs. Crore)		HIGHLIGHTS
		Three months ended June 30,		
		2007	2006	
1,556.92	1. Net Sales and Services	469.13	372.78	Turnover up - 26% Net Profits up - 33% 1st Interim Dividend by Marico Ltd. - 13.5%
10.16	2. Other Income	0.70	1.07	
1,567.08	3. Total Revenue (1 + 2)	469.83	373.85	
	4. Total Expenditure			Q1 FY08 : 27th consecutive quarter of Y-o-Y Growth in Turnover 31st consecutive quarter of Y-o-Y Growth in Profits 26th consecutive quarter of Dividend Distribution
17.50	(Increase) / Decrease in Stock-in-trade	8.35	15.46	
650.91	Consumption of Raw Materials	198.88	147.08	
135.40	Packing Material Consumed	37.25	28.55	
803.81	Sub-Total	244.48	191.09	
81.91	Staff Cost	34.15	21.03	
207.44	Advertisement & Sales Promotion	51.17	48.40	
251.03	Other Expenditure	73.32	56.00	
1,344.19	Total Expenditure	403.12	316.52	
20.61	5. Interest	7.08	4.81	
202.28	6. Gross Profit after interest but before depreciation and taxation (3 - 4 -5)	59.63	52.52	Rated among the top 8 Indian Global Challengers - Standard & Poor's global rating 2007 Listed as one of the top 10 Marketers in India - Business Today, September 2006 Parachute, our flagship brand won the Gulf Marketing Review (GMR) Awards 2006
52.07	7. Depreciation, amortisation and impairment	5.74	11.13	
0.13	8. Amortisation of Miscellaneous Expenditure	0.03	0.03	
150.08	9. Profit before Tax & Minority Interest (6-7-8)	53.86	41.36	
-	10. Minority Interest in Profit Before Tax	0.04	-	
150.08	11. Profit Before Tax (9-10)	53.82	41.36	
18.80	12. Provision for Current Tax	6.39	5.71	
(6.90)	13. MAT Credit (available) / availed	(2.90)	2.68	
3.29	14. Provision for Fringe Benefits Tax	1.06	0.62	
134.89	15. Profit after Current Tax & Fringe benefits tax (11-12-13-14)	49.27	32.35	
15.81	16. Provision for Deferred Tax	9.09	2.08	
6.19	17. Short / (Excess) income tax provision of earlier years	-	-	
112.89	18. Profit after Tax (15-16+17)	40.18	30.27	
1.88	19. Basic Earnings Per Share (EPS) Not Annualised	0.66	0.52	
1.88	20. Diluted Earnings Per Share (EPS) Not Annualised	0.66	0.52	
1.88	21. Basic Earnings Per Share (EPS) Annualised	2.64	2.09	
1.88	22. Diluted Earnings Per Share (EPS) Annualised	2.64	2.09	



MARICO LIMITED

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2007

Year ended March 31, 2007	Particulars	(Rs. Crore)		Year ended March 31, 2007	SEGMENT - WISE		(Rs. Crore)	
		Three months ended June 30,			Particulars	Three months ended June 30,		
		2007	2006			2007	2006	
1,371.67	1. Net Sales and Services	396.06	340.84		1. Segment Revenue (Note 3)			
4.22	2. Other Income	2.55	1.14	1,362.20	Consumer Products	396.06	338.29	
1,375.89	3. Total Revenue (1 + 2)	398.61	341.98	9.47	Others	-	2.55	
	4. Total Expenditure			1,371.67	Sub - total	396.06	340.84	
1.45	(Increase) / Decrease in Stock-in-trade	7.42	16.51	-	Less: Inter Segment revenue	-	-	
611.64	Consumption of Raw Materials	178.88	135.99	1,371.67	Net Sales / Income from operations	396.06	340.84	
124.72	Packing Material Consumed	33.99	27.02					
737.81	Sub-Total	220.29	179.52					
57.70	Staff Cost	23.76	16.00		2. Segment Result (Note 3)			
173.58	Advertisement & Sales Promotion	38.89	43.23		(Profit before Interest and Tax)			
209.23	Other Expenditure	56.61	48.21		Consumer Products	55.69	47.52	
1,178.32	Total Expenditure	339.55	286.96	167.33	Others	-	(1.16)	
11.60	5. Interest	3.13	4.12	(4.95)	Sub - total	55.69	46.36	
185.97	6. Gross Profit after interest but before depreciation and taxation (3 - 4 - 5)	55.93	50.90	162.38	Less: Interest	3.13	4.12	
35.19	7. Depreciation, amortisation and impairment	3.37	8.66	11.60	Less: Other un-allocable expenditure (net of un-allocable income)	-	-	
150.78	8. Profit before Tax (6-7)	52.56	42.24		Total Profit Before Tax	52.56	42.24	
16.57	9. Provision for Current Tax	5.82	5.63	-				
(6.90)	10. MAT Credit (available) / availed	(2.90)	2.68					
3.00	11. Provision for Fringe Benefits Tax	0.98	0.55	150.78				
138.11	12. Profit after Current Tax & Fringe Benefits Tax (8-9-10-11)	48.66	33.38		3. Capital Employed			
15.76	13. Provision for Deferred Tax	9.09	2.08		(Segment Assets - Segment Liabilities)			
6.19	14. Short / (Excess) income tax provision of earlier years	-	-		Consumer Products	213.45	296.53	
116.16	15. Profit after Tax (12-13+14)	39.57	31.30		Others	-	5.79	
60.90	16. Paid-up Equity Share Capital (Face value Re.1 per share)	60.90	58.00	153.05	Add: Unallocated Capital Employed	-	(2.59)	
122.60	17. Reserves (There is no revaluation reserve)	152.55	241.73	8.48				
1.94	18. Basic Earnings Per Share (EPS) Not Annualised	0.65	0.54	21.96				
1.94	19. Diluted Earnings Per Share (EPS) Not Annualised	0.65	0.54					
1.94	20. Basic Earnings Per Share (EPS) Annualised	2.60	2.16					
1.94	21. Diluted Earnings Per Share (EPS) Annualised	2.60	2.16					
	22. Aggregate of public shareholding							
222,593,480	-Number of shares	222,593,480	19,359,348					
36.55	-Percentage of shareholding	36.55	33.38					
				183.49	Total	213.45	299.73	

Notes :

1. The unaudited consolidated financial results comprise of the unaudited financial results of Marico Limited (the Company), Kaya Skin Care Limited, Marico Middle East FZE, Kaya Middle East FZE, Marico Bangladesh Limited, MBL Industries Limited, MEL Consumer Care SAE, Pyramids for Modern Industries and Sundari LLC for the quarter ended June 30, 2007 (Q1 FY08). All the aforesaid entities are collectively called 'Marico'.
2. The financial results of Marico Limited (stand alone) for the quarter ended June 30, 2007 have been subjected to limited review by the statutory auditors of the Company.
3. The primary reporting of the Company is based on business segment. The Company has only one reportable segment for the quarter ended June 30, 2007 in terms of Accounting Standard 17 "Segment Reporting" issued by Institute of Chartered Accountants of India which is manufacturing and sale of consumer products. The Company had, during quarter ended June 30, 2006 and year ended March 31, 2007, other segment comprising of skin care services.
4. In Q4 FY 07, carrying value of intangible assets was adjusted against the balance in securities premium account and capital redemption reserve account in terms of a financial restructuring scheme under the provisions of the Companies Act, 1956 and approved by the shareholders on February 8, 2007 and the Hon'ble High Court vide its Order dated March 23, 2007. The depreciation, amortisation and impairment for Q1 FY08, therefore, is lower as compared to Q1 FY07.
5. The Corporate Governance Committee of the Board of Directors of the Company at its meeting held on June 30, 2007, has granted Stock Options to certain eligible employees pursuant to the "Marico Employees Stock Options Scheme 2007". In all, 80,56,100 options have been granted. The Grant price is Rs 55.40 per option. The grant of stock options to employees does not result in any employee compensation costs under the 'intrinsic value' method determined in terms of SEBI guidelines as the grant price is equal to the market price of the share on the grant date.
6. Diluted EPS has been calculated as per Accounting Standard 20 "Earnings per Share" issued by Institute of Chartered Accountants of India. The denominator, being the weighted average number of shares, has been calculated after taking into account 80,56,100 options granted under "Marico Employees Stock Options Scheme 2007". However the impact on EPS is negligible as the grant was made on last day of the quarter.
7. The guidance on implementing AS15, Employee Benefits (Revised 2005) issued by the Accounting Standards Board (ASB) states that provident funds set up by employers, which requires interest shortfall to be met by the employer, needs to be treated as defined benefit plan. However in the absence of guidance note from the Actuarial Society of India, the company's actuary has expressed his inability to reliably measure the provident fund liability. Accordingly, the Company has accounted for the same as a defined contribution plan.
8. No investor complaints were pending at the beginning of the quarter. 20 investor complaints were received and resolved during the quarter. As a result, no investor complaints were pending as on June 30, 2007.
9. At its meeting held on July 25, 2007, the Board of Directors of Marico Limited declared an interim dividend of 13.5% (Re.0.135 per share of Re. 1 each) on equity capital of Rs. 60.9 crores. The dividend shall be paid to the shareholders whose names appear in the Register of Members as on July 31, 2007.
10. Previous period / year figures have been regrouped / restated wherever necessary.
11. These results were reviewed by the audit committee at its meeting held on July 25, 2007 and approved by the Board of Directors of Marico Limited at its meeting held on July 25, 2007.
12. These Financial Results and other related useful information are available on Marico's website - http://www.maricoindia.com/ic_latest.htm

For and on behalf of the Board of Directors

Place : Mumbai

Date : July 25, 2007

**Harsh C. Mariwala
Chairman & Managing Director**

Marico is a leading Indian Group in Consumer Products and Services in the Global Beauty and Wellness space. Marico's Products and Services in Hair care, Skin Care and Healthy Foods generated a Turnover of about Rs.15.6 billion (about USD 380 Million) during 2006-07. Marico markets well-known brands such as Parachute, Saffola, Sweekar, Hair & Care, Nihar, Shanti, Mediker, Revive, Manjal, Kaya, Sundari, Aromatic, Fiancee and HairCode. Marico's brands and their extensions occupy leadership positions with significant market shares in most categories- Coconut Oil, Hair Oils, Post wash hair care, Anti-lice Treatment, Premium Refined Edible Oils, niche Fabric Care etc. Marico is present in the Skin Care Services segment through Kaya Skin Clinics (48 in India and The Middle East), the Sundari range of Spa skin care products (in the USA & other countries) and its soap franchise (in India and Bangladesh).

Marico's branded products are also present in Bangladesh, other SAARC countries, the Middle East and Egypt. The Overseas Sales franchise of Marico's Consumer Products (whether as exports from India or as local operations in a foreign country) is one of the largest amongst Indian Companies and is entirely in branded products and services.

Every month, over 70 Million consumer packs from Marico reach approximately 130 Million consumers in about 23 Million households, through a widespread distribution network of more than 2.5 Million outlets in India and overseas.

Marico's focus on sustainable profitable growth is manifest through its consistent financial performance – a CAGR of 19% in Turnover and 19% in Profits over the past 5 years- while setting a record of several consecutive quarters of year on year growth- 31 for Profits and 27 for Sales, and distributing dividends for 26 consecutive quarters.

The Marico scrip is listed on the Bombay Stock Exchange (BSE) (Code 531642) & on the National Stock Exchange (NSE) (Code "MARICO").

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Email : milinvrel@maricoindia.net; Website : www.maricoindia.com; other related websites are www.saffolalife.com, www.kayaclinic.com, www.sundari.com, www.parachuteadvanced.com and www.innovation4india.com